

RESOLUTION NO. 2011-66

AUTHORIZING CONTRACT NO. 2011-63 WITH PALADIN PROTECTIVE SERVICES, INC. FOR PROJECT 13.50 – RED LINE STATIONS PAGING SYSTEM UPGRADE IN AN AMOUNT NOT TO EXCEED \$792,020.00 (RTA DEVELOPMENT FUND, ENGINEERING & PROJECT DEVELOPMENT DEPARTMENT BUDGET)

WHEREAS, the Authority deems it necessary to procure a Red Line Stations Paging System Upgrade, as described under Project 13.50; and

WHEREAS, the proposal of Paladin Protective Services, Inc. with offices located at 7680 Hub Parkway, Valley View, Ohio 44125 to perform said services was received on May 27, 2011, in response to a request for proposals; and

WHEREAS, after negotiations, an amount not to exceed seven hundred ninety-two thousand twenty & 00/100 dollars (\$792,020.00) was agreed upon and Paladin Protective Services was determined to be the most technically qualified firm offering to perform such services; and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of Paladin Protective Services, Inc., as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Paladin Protective Services, Inc., as negotiated, to perform said Services under Project 13.50 – Red Line Stations Paging System Upgrade, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Paladin Protective Services, Inc. for the performance of said services.

Section 3. That said contract shall be payable from the RTA Development Fund, Engineering and Project Development Department budget, including but not limited to Capital Grant OH-05-0006 in the amount of \$166,020.00 and Capital Grant OH-05-0090 in the amount of \$626,000.00 for a total contract in an amount not to exceed \$792,020.00 (\$633,616.00 in Federal funds which represents 80% of the total cost). The award of this contract is based on initially using 100% Local funds, of which \$166,020.00 will be replaced by FTA funds contingent upon approval of TEAM Revision to Capital Grant OH-05-0006.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2011-34; bonding and insurance requirements; and all applicable laws relating to the contractual obligations of the Authority.

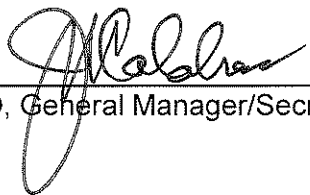
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects Paladin Protective Services, Inc. to exceed the 23% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 2, 2011



President

Attest: 

CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:	Resolution No.: 2011-66
CONTRACT: RED LINE STATIONS PAGING SYSTEM UPGRADE	Date: July 28, 2011
VENDOR: PALADIN PROTECTIVE SERVICES, INC.	Initiator: Engineering & Project Development
AMOUNT: \$792,020.00	
ACTION REQUEST:	
<input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 PURPOSE: This action will allow the Authority to enter into a contract for Project 13.50 – Red Line Stations Paging System Upgrade.

2.0 DESCRIPTION/JUSTIFICATION: This project is for an upgrade to the Red Line Stations Paging System. Paladin Protective Services, Inc. will provide investigative and preliminary engineering. The consultant will also design, supply and install state of the art audio equipment. The new system will provide high quality paging and audio broadcasting at Heavy and Light Rail Platforms, waiting areas, and turnstile and rotunda areas of the station. The stations will continue full operations during the construction phase of this project.

3.0 PROCUREMENT BACKGROUND: A Request for Proposal was posted on the Procurement website and advertised in the local newspapers. Six (6) prospective proposers downloaded the package and one (1) technical proposal was received on June 1, 2011.

These services were solicited through a competitive negotiated procurement, utilizing the Brooks Act procedures. Under this process, the Authority's evaluation panel selects the most technically qualified firms to interview, based on the written proposals received. Interviews are conducted and based on this process, the single most technically qualified firm is selected and asked to submit a cost proposal. The Authority then negotiates with that firm. Should the Authority determine that a mutual agreement could not be reached with the most qualified firm, it may reject that proposal and repeat the process with the next most qualified firm. In this instance, negotiations were held with the one firm and an acceptable price was reached. A market survey of firms who downloaded the solicitation indicated that most were interested in sub consulting or were not able to submit a proposal after review of the scope of services.

A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 23% DBE goal was established for this procurement. In May 2011 when its RFP was submitted, Paladin Protective Services committed to achieving the goal through the utilization of Minority Electric Company (African American-owned) in an amount of \$183,000. In the intervening time, Minority Electric Company's DBE certification has lapsed. Accordingly, the Office of Business of Development is currently working with Paladin to substitute DBE firm(s) and/or re-certify Minority Electric Company and will ensure the DBE participation goal is fulfilled prior to execution of the contract.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable from the RTA Development Fund, Engineering & Project Development Department budget, including but not limited to Capital Grant OH-05-0006, Line Item 12.62.02, in the amount of \$166,020.00, and Capital Grant OH-05-0090, Line Item 12.62.02, in the amount of \$626,000.00 for a total contract amount not to exceed \$792,020.00 (\$633,616.00 in Federal funds which represents 80% of the total cost). The award of this contract is based on initially using 100% Local funds, of which \$166,020.00 will be replaced by FTA funds contingent upon approval of TEAM Revision to Capital Grant OH-05-0006. This price is 11% below the Engineer's Estimate of \$895,284.00 for this scope of work.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will impact the Authority's goal to provide the necessary upgrade of the paging system on the Red Line Stations.
- 8.0 RECOMMENDATION: This procurement was discussed at the August 2, 2011 Planning and Development committee meeting and recommended for approval by the Board of Trustees. It is recommended that the offer of Paladin Protective Services, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer