

RESOLUTION NO. 2011-56

AUTHORIZING CONTRACT NO. 2011-039 WITH APPLICATION SOFTWARE TECHNOLOGY CORPORATION TO PROVIDE ORACLE ASSESSMENT, UPGRADE AND SUPPORT SERVICES IN AN AMOUNT NOT TO EXCEED \$1,065,000.00 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority requires the services of a qualified Oracle consultant to provide assessment, upgrade and support services; and

WHEREAS, the proposal of Applications Software Technology Corporation located at 1755 Park Street, Suite 100, Naperville, IL 60563 to provide Oracle assessment, upgrade and support services was received on May 5, 2011; and

WHEREAS, after negotiations, an amount not to exceed \$1,065,000.00 for the base contract was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of Application Software Technology Corporation for said consulting services, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal submitted by Application Software Technology Corporation to provide Oracle assessment, upgrade and support services, as modified by negotiations, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Application Software Technology Corporation to provide said services.

Section 3. That said contract shall be payable from the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant OH-90-X705 in the amount of \$250,000 and Capital Grant OH-90-X728 in the amount of \$815,000 for a total contract amount not to exceed \$1,065,000.00 (\$852,000 in Federal funds which represents 80% of the total cost). The award of this contract is based on initially using 100% Local funds, of which \$1,065,000.00 will be replaced by FTA funds contingent upon approval of the 2010 and 2011 Formula Grants.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2011-034; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Application Software Technology Corporation will attempt to exceed the 15% minimum DBE goal assigned to this procurement.


Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: July 12, 2011



President

Attest:



CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS


<p>TITLE/DESCRIPTION CONTRACT: ORACLE APPS UPGRADE ASSISTANCE</p> <p>VENDOR: APPLICATIONS SOFTWARE TECHNOLOGY CORPORATION</p> <p>AMOUNT: NOT TO EXCEED \$1,065,000.00 FOR THE BASE CONTRACT</p>	<p>Resolution No.: 2011 -56</p> <p>Date: July 7, 2011</p> <p>Initiator: Information Technology</p>
<p>ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____</p>	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract to provide Oracle upgrade assistance including assessment, upgrade and support.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority requires the services of a qualified firm with solid Oracle application and technology skills to upgrade GCRTA's current Oracle environment (11i) to the current release (R12). There will be three phases: Assessment, Upgrade and Support. Upon completion of the Assessment period, AST will make recommendations on whether the Authority should consider implementing any or all of the optional modules. The project's Steering Committee, which includes several Authority's Executive Management Team members, will make the final determination based upon the benefits and costs associated with these optional implementations and return to the Board of Trustees requesting approval to implement those options.
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal (RFP) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Fifty-three (53) prospective proposers downloaded the solicitation and four (4) proposals were received. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Applications Software Technology Corporation was determined to be advantageous to the Authority. An amount not to exceed \$1,065,000.00 for the base contract was agreed upon.

A cost analysis was performed and the Procurement Department has determined the offer of Applications Software Technology Corporation to be fair and reasonable.
- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 15% DBE goal was established for this procurement. The contract will have 100% DBE participation. Application Software Technology (AST) Corporation is a certified DBE firm (Asian American-owned), and it further has committed to utilizing ASC Associates (Asian American-owned) in the amount of \$79,874.40, and Designed Solutions Group, Inc. (Female-owned) in the amount of \$79,874.40, as DBE subcontractors for a total amount of \$159,748.80 or 15%.
- 5.0 POLICY IMPACT: Does not apply.

- 6.0 ECONOMIC IMPACT: The base contract will be funded through the RTA Development Fund, Information Technology Department budget, including but not limited to Capital Grant OH-90-X705 in the amount of \$250,000 and Capital Grant OH-90-X728 in the amount of \$815,000 for a total contract amount not to exceed \$1,065,000.00 (\$852,000 in Federal funds which represents 80% of the total cost). The award of this contract is based on initially using 100% Local funds, of which \$1,065,000.00 will be replaced by FTA funds contingent upon approval of the 2010 and 2011 Formula Grants.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the implementation of the Release 12 upgrade. The current release (11i) is reaching the end of life cycle with extending support concluding in 2012.
- 8.0 RECOMMENDATION: This procurement was discussed at the July 12, 2011 Finance Committee and recommended for approval to the Board of Trustees. It is recommended that the offer of Application Software Technology Corporation, as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer