

RESOLUTION NO. 2011-39

AUTHORIZING CONTRACT NO. 2011-056 WITH AT&T TO PROVIDE TELECOMMUNICATIONS SERVICES TO THE AUTHORITY FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$1,800,000.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes AT&T for telecommunications services; and

WHEREAS, with the recent PBX and telephone network equipment upgrade completed at the Authority, and

WHEREAS, with expanded telecommunications services available through the AT&T infrastructure, and in order to take advantage of the additional functionality provided by the new equipment; and

WHEREAS, this sole source procurement is exempt from competitive bidding as authorized by Section 306.43H(2) of the Ohio Revised Code; and

WHEREAS, the offer of AT&T located at 208 Portage Trail, Cuyahoga Falls, OH 44221, to provide Authority-wide telephone and other communications services for a period of three (3) years was received on April 27, 2011; and

WHEREAS, after negotiations, a total price not to exceed \$1,800,000 for all of the Authority's telecommunication requirements was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of AT&T to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of AT&T, as negotiated, to provide telecommunications and other communications services to the Authority for a period of three (3) years be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with AT&T to provide telephone and other communications services to the Authority for a period of three (3) years.

Section 3. That said contract shall be payable out of the General Fund, Information Technology Department budget in an amount not to exceed one million eight hundred thousand & 00/100 dollars (\$1,800,000.00) for a period of three (3) years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2010-28; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects AT&T to attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 17, 2011



President

Attest:



CEO/General Manager/Secretary-Treasurer



Title/Description: CONTRACT: PROVIDING TELEPHONE AND OTHER COMMUNICATIONS SERVICES FOR A PERIOD OF 36 MONTHS VENDOR: AT&T TELECOMMUNICATIONS AMOUNT: PROJECTED AMOUNT NOT TO EXCEED \$1,800,000.00	Resolution No.: 2011-39
	Date: May 12, 2011
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a sole source contract for telecommunications and other services with AT&T.

2.0 **DESCRIPTION/JUSTIFICATION:** The purpose of this contract is to allow the Authority to continue to combine regulated and non-regulated service into one contract allowing optimum use of currently in place infrastructure technology and will provide for eligibility for volume discounts. As all telephone infrastructure in our geographical area is owned by AT&T, any other vendor would be required to contract with AT&T to provide these services. Since the start of the current agreement in 2008, the Authority's communication needs have increased significantly. Technology offerings from AT&T will allow us to meet these communications needs. Current service from AT&T includes approximately 30 leased communication lines (both voice and data), as well as local and long-distance telephone service, Internet access, and Web and Email filtering. Our current AT&T services include fiber-based "Opti-man" services at the Main Office and 4 remote sites, resulting in 6.5 times the former bandwidth at each of those locations.

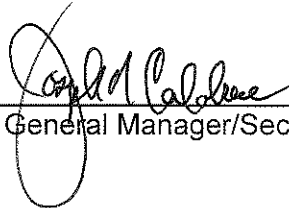
The new contract will provide for double our current Internet connection bandwidth at reduced cost to the Authority. The contract also will include professional services provided by AT&T that will provide for potential additions to the current contract due to new constructions or additional services needed for our facilities in the future, provide AT&T expertise in area's of technology where we do not have in-house resources available, and will utilize AT&T professional services to complete the new Data Center modifications and implementation of the Data Center disaster recovery plans.

3.0 **PROCUREMENT BACKGROUND:** This sole source procurement is exempt from competitive bidding as authorized by Section 306.43H (2) of the Ohio Revised Code. The Procurement Department requested a proposal from AT&T. The Information Technology Department reviewed the proposal for adherence to technical scope. All pricing for the contract is Ohio State Term contract pricing.

The Procurement Department determined the price, after negotiations, to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to lack of subcontracting opportunities.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract will be funded by the General Fund, Information Technology Department budget in an amount not to exceed one million eight hundred thousand & 00/100 dollars (\$1,800,000) for a period of three (3) years.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would prevent the Authority from maximizing the functionality and cost savings offered by the telecommunications switches, as well as, requiring significant infrastructure investment.
- 8.0 RECOMMENDATION: It is recommended that the offer of AT&T be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer