

RESOLUTION NO. 2011-22

AUTHORIZING CONTRACT NO. 2011-20 WITH H2O MOBILE PRESSURE WASHING, INC. FOR RAPID STATION AND EXTERIOR BUILDING WASHING AT GCRTA FACILITIES, AS SPECIFIED, FOR A PERIOD OF THREE (3) YEARS IN AN AMOUNT NOT TO EXCEED \$372,600.00 (GENERAL FUND, RAIL DISTRICT DEPARTMENT BUDGET)

WHEREAS, the Authority requires the services of a professional cleaning company for the continued maintenance of the Authority's rapid stations and buildings on a semi-annual basis for the contract period beginning April, 2011 and ending March, 2014; and

WHEREAS, the bid of H2O Mobile Pressure Washing, Inc., located at 6395 Grosse Drive, Brookpark, OH 44142 for Rapid Station and Exterior Cleaning of the Authority's facilities for a period of three (3) years was received on March 7, 2011, in an amount not to exceed three hundred seventy-two thousand six hundred & 00/100 dollars (\$372,600.00) for a period of three years; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of H2O Mobile Pressure Washing, Inc. to be a responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of H2O Mobile Pressure Washing, Inc. for rapid station and exterior building cleaning, as specified, for a period of three (3) years be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with H2O Mobile Pressure Washing, Inc. for rapid station and exterior building cleaning, as specified, for a period of three (3) years.

Section 3. That said contract shall be payable from the General Fund, Rail District Department budget, in an amount not to exceed three hundred seventy-two thousand six hundred & 00/100 dollars (\$372,600.00) for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years; compliance by the contractor with the Specifications and Addenda thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2010-028; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

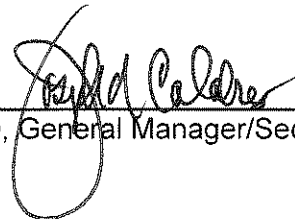
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that H2O Mobile Pressure Washing, Inc. will attempt to exceed the 15% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: March 22, 2011



President

Attest: 

CEO, General Manager/Secretary-Treasurer



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|---|-----------------------------------|
| TITLE/DESCRIPTION: CONTRACT: RAPID STATION CLEANING SERVICES VENDOR: H2O MOBILE PRESSURE WASHING, INC. AMOUNT: \$372,600.00 FOR THREE YEAR PERIOD | Resolution No.: 2011-22 |
| | Date: March 17, 2011 |
| | Initiator: Rail District |
| ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____ | |

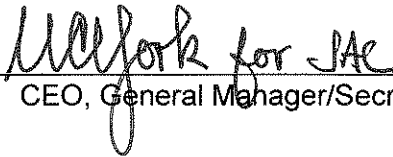
- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for Rapid Station and Exterior Building Cleaning for a period of three (3) years, as specified.
- 2.0 **DESCRIPTION/JUSTIFICATION:** This project covers approximately fifteen (15) major GCRTA facilities that require semi-annual exterior structure cleaning including the washing of the windows. Included are West 25th Street-Ohio Station, Superior Station, West Park Station, Louis Stokes Station at Windermere, West Blvd-Cudell Station, West 3rd Street Station, North Coast Station, Settlers Landing, East Bank Station, Triskett Station, West 117th & Madison Station, West 65th Street Station, E. 55th Street Station, Puritas and the Gund Walkway Extension. This contract enables the Authority to keep the facility's interiors and windows clean which benefits both the customers and employees of the Authority.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bid (IFB) was posted on the procurement web site and advertised in the local newspapers. Thirty-five (35) potential bidders downloaded the bid package. Bids were opened on March 7, 2011. Four (4) responsive bids were received as follows:

| <u>COMPANY</u> | <u>BID PRICE</u> | |
|--|------------------|-----------|
| | Per Year | Total |
| H2O Mobile Pressure Washing, Inc. 6395 Grosse Drive Brook Park, OH 44142 | \$124,000 | \$372,600 |
| Cardinal Window Cleaning Co PO box 40492 Cleveland, OH 44140 | \$153,000 | \$459,000 |
| The J and S Group 4500 Lee Road #231 Cleveland, OH 44128 | \$206,500 | \$619,500 |
| United Cleaning Contractors 3625 Independence Road Cleveland, OH 44105 | \$305,200 | \$915,600 |

A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action Requirements have been met. A 15% DBE goal was established for this procurement. H2O Mobile Pressure Washing, Inc. has committed to achieving a 18.3% DBE participation utilizing Denise's Flagging & Construction Services, Inc. (a female-owned company) in the amount of \$37,260, and Poly Services, Inc. (an African-American owned company) in the amount of \$31,200 for a total DBE participation of \$68,460.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Rail District Department budget in an amount not to exceed three hundred seventy-two thousand six hundred & 00/100 dollars (\$372,600.00) for a period of three years. The price of \$124,000 is 20% below the budget estimate for 2011.
- 7.0 ALTERNATIVES: Reject the bid. Rejection of this bid will delay the scheduling of the cleaning as identified by GCRTA facilities personnel and adversely impact the public image of the Authority and the comfort of its customers.
- 8.0 RECOMMENDATION: It is recommended that the bid of H2O Mobile Pressure Washing, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer