

RESOLUTION NO. 2010-86

AUTHORIZING CONTRACT NO. 2010-77 WITH GRAY MANUFACTURING INDUSTRIES LLC TO PROVIDE LRV REPLACEMENT DOORS IN AN AMOUNT NOT TO EXCEED \$1,186,600 (RTA DEVELOPMENT FUND, RAIL DISTRICT BUDGET)

WHEREAS, the Authority has identified a need for replacement doors for the LRV fleet; and

WHEREAS, the proposal of Gray Manufacturing Industries LLC, located at 6258 Ice House Road, Hornell, New York 14843, to provide replacement doors for the LRV fleet, was received on October 28, 2010; and

WHEREAS, negotiations with Gray Manufacturing Industries LLC have resulted in the amount of \$1,186,600 for the LRV replacement doors; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of Gray Manufacturing Industries LLC to be the most advantageous to the Authority, price and all other factors considered, and recommends acceptance hereof by the Board of Trustees.

NOW, THEREFORE BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal submitted by Gray Manufacturing Industries LLC, as modified by negotiations, to provide replacement doors for the LRV fleet, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Gray Manufacturing Industries LLC to provide replacement doors for the LRV fleet.

Section 3. That said contract shall be payable out of the RTA Development Fund, Rail District Department budget, including but not limited to Grants A-OH-05-0097 and A-OH-05-0094, in an amount not to exceed \$1,186,600.00 (\$949,280.00 in federal funds which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2010-028; bonding and insurance requirements and all applicable laws relating to the contractual obligation of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Gray Manufacturing Industries LLC will attempt to exceed the 3% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 16, 2010



President

Attest:



CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: CONTRACT: REPLACEMENT DOORS FOR THE LRV FLEET VENDOR: GRAY MANUFACTURING INDUSTRIES LLC AMOUNT: AN AMOUNT NOT TO EXCEED \$1,186,600.00	Resolution No.: 2010-86
	Date: November 11, 2010
	Initiator: Rail District
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for replacement doors for the LRV fleet.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The GCRTA requires replacement passenger doors for thirty-four (34) of its Breda Light Rail Vehicles (LRV), including sensitive edges to detect door obstructions. The sensitive edge control device will be included, and designed to provide easy interface with the existing door control system. The doors will be a direct replacement for the OEM, in form fit and function, fully painted, fully assembled, with windows, weather stripping, door pins, and ready for installation. An enhanced system for obstruction detection shall be included during the installation.

- 3.0 **PROCUREMENT BACKGROUND:** Requests for Proposals were accessed and/or downloaded from the web site by seventy (70) website visitors for this solicitation. Three (3) proposals were received on October 28, 2010. After evaluation by a panel of Authority employees, in accordance with established Procurement Policies and Procedures, the proposal of Gray Manufacturing Industries LLC was determined to be most advantageous to the Authority, price and all other factors considered.

 A cost analysis has been performed by the Procurement Department and the proposal of Gray Manufacturing Industries LLC, as modified by negotiations, has been determined to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 3% DBE goal was established for this procurement. Gray Manufacturing Industries LLC has committed to achieve the entire goal, in part through the utilization of Davis Freight Management, Inc. for freight hauling.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This contract shall be funded through the RTA Development Fund, Rail District Department budget, including but not limited to Grants A-OH-05-0097, Line Item 12.15.20, and A-OH-05-0094, Line Item 12.15.20, in an amount not to exceed \$1,186,600.00 (\$949,280.00 in Federal funds which represents 80% of the total cost). This price is 5% below the budget estimate.

- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of the offer would delay procurement of replacement doors for the LRV fleet and risk the Authority's ability to provide the full schedule of Light Rail service and will not provide for an enhancement of the door obstruction detection system.

- 8.0 RECOMMENDATION: This contract was reviewed by the Operations Committee at their November 9, 2010 meeting and recommended for approval by the Board of Trustees. It is recommended that the offer of Gray Manufacturing Industries LLC, as modified by negotiations, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer