

RESOLUTION NO. 2009-47

AUTHORIZING CONTRACT NO. 2009-062 WITH BRINKS, INC. TO PROVIDE REVENUE COLLECTION SERVICES (ARMORED CAR SERVICES) TO THE AUTHORITY, AS REQUIRED, FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$1,998,643.19 WITH TWO ONE-YEAR OPTIONS IN AMOUNTS NOT TO EXCEED \$688,650.55 AND \$700,285.33 RESPECTIVELY FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$3,387,579.07 (GENERAL FUND, REVENUE DEPARTMENT BUDGET)

WHEREAS, the Authority requires the services of a revenue collection company; and

WHEREAS, the proposal of Brinks, Inc. located at 1422 Superior Avenue, Cleveland, Ohio 44114 to provide such service for a period of three years with two one-year options was received May 27, 2009; and

WHEREAS, after negotiations, Brinks, Inc. offered to provide such service at rates resulting in a price for a three-year period, in an amount not to exceed one million nine hundred ninety-eight thousand, six hundred forty-three & 19/100 dollars (\$1,998,643.19) with two one-year options in amounts not to exceed six hundred eighty-eight thousand six hundred fifty & 55/100 dollars (\$688,650.55) and seven hundred thousand two hundred eighty-five & 33/100 dollars (\$700,285.33) respectively for a total contract amount not to exceed three million three hundred eighty-seven thousand five hundred seventy-nine & 07/100 dollars (\$3,387,579.07); and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of Brinks Inc. to be in the best interest of the Authority, price and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Brinks, Inc. to provide revenue collections service, as required, for a period of three years, with two one-year options be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Brinks, Inc. to provide said service for a period of three years, with the right to exercise the two one-year options.


Section 3. That said contract shall be payable from General Fund, Revenue Department budget in an amount not to exceed one million nine hundred ninety-eight thousand, six hundred forty-three & 19/100 dollars (\$1,998,643.19) with two one-year options in amounts not to exceed six hundred eighty-eight thousand six hundred fifty & 55/100 dollars (\$688,650.55) and seven hundred thousand two hundred eighty-five & 33/100 dollars (\$700,285.33) respectively for a total contract amount not to exceed three million three hundred eighty-seven thousand five hundred seventy-nine & 07/100 dollars (\$3,387,579.07).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation of funds for future years; compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2009-023; bonding and insurance requirements and all applicable laws relating to the contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Brinks, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: June 30, 2009



President

Attest: 

CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION CONTRACT: REVENUE COLLECTION SERVICES (ARMORED CAR SERVICES) FOR A THREE YEAR TERM, WITH TWO ONE-YEAR OPTIONS VENDOR: BRINKS, INC. AMOUNT: \$1,998,643.19 BASE CONTRACT; \$3,387,579.07 TOTAL WITH OPTION YEARS	Resolution No.: 2009-47
	Date: June 25, 2009
	Initiator: Revenue Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a three-year contract, with two (2) one-year options, to obtain revenue collections services, as required.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Revenue Department is responsible for the coordination and control of the contractor for pick-up, delivery, processing and depositing of revenues collected at eight (8) locations throughout the Authority. This contract is necessary for the proper handling and audit tracking of these revenues.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal (RFP) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Thirty (30) prospective proposers reviewed the solicitation and a single proposal was received. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Brinks, Inc. to provide this service was selected as the most advantageous to the Authority.

A cost analysis was performed and the Procurement Department has determined the price of Brinks, Inc. to be fair and reasonable to the Authority.
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Revenue Department budget, in an amount not to exceed one million, nine hundred ninety-eight thousand, six hundred, forty-three & 19/100 dollars (\$1,998,643.19) for the base contract, with two one-year options in amounts not to exceed six hundred eighty-eight thousand six hundred fifty & 55/100 dollars (\$688,650.55) and seven hundred thousand two hundred eighty-five & 33/100 dollars (\$700,285.33) respectively for a total contract amount not to exceed three million three hundred eighty-seven thousand five hundred seventy-nine & 07/100 dollars (\$3,387,579.07). This total is approximately 15% below the budgeted amount for this project.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer will leave the Authority without critical revenue collection services causing delays in the daily collection of monies.

- 8.0 RECOMMENDATION: It is recommended that the offer of Brinks, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer