RESOLUTION NO. 2008-22

AUTHORIZING CONTRACT NO. 2007-136 WITH EAST PENN MANUFACTURING CO. FOR THE FURNISHING OF BUS BATTERIES, AS SPECIFIED AND AS REQUIRED, FOR A ONE (1) YEAR PERIOD IN AN AMOUNT NOT TO EXCEED \$87,042.50 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the replacement of batteries for its revenue buses, paratransit buses and maintenance vehicles; and

WHEREAS, the bid of East Penn Manufacturing Co., located at P.O. Box 147 Deka Road, Lyon Station, PA 19536 for the furnishing of bus batteries, as specified and as required, for a period of one (1) year, was received on January 16, 2008; and

WHEREAS, said bid was the lowest responsive and responsible bid received in response to the solicitation; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of East Penn Manufacturing Co., to be a responsive bid from a responsible bidder for the furnishing of bus batteries, as specified and as required, for a one (1) year period and recommends acceptance thereof by the Board of Trustees.

- NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:
- Section 1. That the bid of East Penn Manufacturing Co., for the replacement of batteries for its revenue and paratransit buses and maintenance vehicles be and the same is hereby accepted.
- Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with East Penn Manufacturing Co., for the furnishing of bus batteries, as specified and as required, for a period of one (1) year.
- Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed eighty-seven thousand forty-two & 50/100 dollars (\$87,042.50).
- Section 4. That said contract shall be binding upon and an obligation of the Authority, contingent upon compliance by the contractor to the Specifications and Addenda; if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2007-064; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.
- Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that East Penn Manufacturing Co. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Resolution No. 2008-22 Page 2

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 19, 2008

_____ / ByX// Calabore

Form 100-326 07-03-97



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

| TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007-136 WITH EAST PENN | Resolution No.: 2008-22 |
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| MANUFACTURING CO. FOR THE FURNISHING OF BUS BATTERIES, AS SPECIFIED AND AS REQUIRED, FOR A ONE (1) YEAR PERIOD IN AN AMOUNT NOT TO EXCEED \$87,042.50 (GENERAL FUND, FLEET | UIRED, FOR A ONE (1) YEAR PERIOD IN Enhance 14, 2008 |
| MANAGEMENT DEPARTMENT BUDGET). | Initiator: Fleet Management Department |
| ACTION REQUEST: | |
| 🛮 Approval 🗆 Review/Comment 🗀 Information Only 🗀 Other | |

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the replacement of 150 batteries, as specified and as required, for a period of one (1) year.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has an on going need to replace defective batteries on its revenue vehicles, paratransit buses and maintenance vehicles. Periodic replacements of the batteries are required for engine cranking and to stabilize the charging system.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid (IFB) was posted on the GCRTA Procurement web site and advertised in the local newspapers. Three responsive bids were received on January 16, 2008 as follows:

| | | Group 31 Batte | eries, P/N 88 | 8-24 | |
|----------------|------------|-----------------|------------------|--------------------|-------------|
| Vendor | Unit Price | Exchange Credit | Adjusted Cost | Estimated Usage | Total Bid |
| East Penn | \$79.72 | \$16.50 | \$63.22 | 800 | \$50,576.00 |
| D & W | \$74.13 | \$5.00 | \$69.13 | 800 | \$55,304.00 |
| Batteries Plus | \$77.62 | -0- | \$77,62 | 800 | \$62,096.00 |
| | | Group D Batte | ries, P/N 88 | 3-26 | |
| Vendor | Unit Price | Exchange Credit | Adjusted Cost | Estimated Usage | Total Bid |
| East Penn | \$148.19 | \$44.00 | \$104.19 | 350 | \$36,466.50 |
| D & W | \$138.50 | \$5.00 | \$133.50 | 350 | \$46,725.00 |
| Batteries Plus | \$130.49 | -0- | \$130.49 | 350 | \$45,671.50 |

East Penn Manufacturing Co. is the incumbent supplier providing bus batteries to the Authority. A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority.

4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to lack of certified DBE firms.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed eighty-seven thousand forty-two & 50/100 dollars (\$87,042.50) for the one (1) year period. The Type 31 battery was bid approximately 27% over the cost estimate and the Type 908D battery was bid approximately 12% over the cost estimate for a combined 19% over the budget cost estimate.
- 7.0 ALTERNATIVES: <u>Reject all bids</u>. Rejection of this offer would not allow for the timely replacement of bus batteries, which could cause unsafe or inoperable coaches risking potential accidents and service disruptions.
- 8.0 RECOMMENDATION: It is recommended that the bid of East Penn Manufacturing Co., be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO/General Manager/Secretary-Treasurer