

RESOLUTION NO. 2008-2

AUTHORIZING CONTRACT NO. 2007-044 WITH VERIZON BUSINESS, INC. TO PROVIDE EQUIPMENT AND INSTALLATION SERVICES FOR A VIDEO SURVEILLANCE SYSTEM ON THE AUTHORITY'S HRV FLEET IN AN AMOUNT NOT TO EXCEED \$893,600.00 (RTA DEVELOPMENT FUND, TRANSIT POLICE DEPARTMENT BUDGET)

WHEREAS, the Authority would like to enhance security and safety for the customers of the heavy rail line through the use of a video surveillance systems in forty (40) of the Tokyu Heavy Rail vehicles; and

WHEREAS, the proposal of Verizon Business, Inc. located at 4 Summit Park Drive, Independence, OH 44131 to provide this equipment and service was received on July 31, 2007; and

WHEREAS, after negotiations, the proposal of Verizon Business, Inc. to provide this service in an amount not to exceed \$893,600.00 was determined to be the most advantageous to the Authority, cost and other factors considered; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of Verizon Business, Inc. to be in the best interest of the Authority, price and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Verizon Business, Inc., as negotiated, to provide equipment and installation services for forty (40) Tokyu Heavy Rail Vehicles be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Verizon Business, Inc. to accomplish this work.

Section 3. That said contract shall be payable out of the RTA Development Fund, Transit Police Department budget including but not limited to the 2006 Transit Security Grant, in an amount not to exceed \$893,600.00 (Federal funds represent 100% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda thereto, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2007-064; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects Verizon Business, Inc. will attempt to exceed the 15% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 22, 2008



President

Attest:



CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007-044 WITH VERIZON BUSINESS, INC. TO PROVIDE EQUIPMENT AND INSTALLATION SERVICES FOR A VIDEO SURVEILLANCE SYSTEM ON THE AUTHORITY'S HRV FLEET IN AN AMOUNT NOT TO EXCEED \$893,600.00 (RTA DEVELOPMENT FUND, TRANSIT POLICE DEPARTMENT BUDGET)	Resolution No.: 2008-2
	Date: January 17, 2008
	Initiator: Transit Police
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to purchase and install a video surveillance system on forty (40) of its Heavy Rail Vehicles, which will enhance the safety, security and communications between the Authority's operators, customers and general public that utilize our system.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The GCRTAs vision is that all assets, both fixed and rolling stock are protected by a comprehensive network of security cameras. The system will consist of a meshed wireless network in two rail yards and a central management system for maintaining and securing the wireless hardware in the field with minimal effort. The Closed Circuit Television (CCTV) system will be installed into forty HRVs including the installation of the corresponding support infrastructure to facilitate wireless image transmission from the trains to the video command centers at the Brookpark Shop and Central Rail Facilities while the trains reside at the facilities. There will be eight cameras in each of the HRV vehicles to provide the necessary coverage of the activity in the passenger compartments with a DVR recorder to provide the results of the activity when necessary. The retrieval process will occur in an automated fashion.

- 3.0 **PROCUREMENT BACKGROUND:** A Request for Proposal was posted on the procurement website and advertised in the local newspapers. Seventy-one potential proposers downloaded the solicitation from the GCRTA Website. Six proposals were received. After evaluation by a panel of Authority employees and in accordance with established Procurement Department policies and procedures, the proposal of Verizon Business, Inc. was selected as the most advantageous to the Authority, cost and other factors considered, to provide these services. The Authority negotiated with Verizon Business to provide the equipment and services in an amount not to exceed \$893,600.00.

Verizon Business, Inc. represents all facets of the telecommunication industry and is one of the world's innovation leaders in convergent technologies, products and services for the wireless, fixed and enterprise networks. Other clients of Verizon include Sacramento Regional Transit, Barcelona Transit System and Beaverton Oregon Police Department.

A cost analysis has been performed and the Procurement Department has determined that the negotiated price of Verizon Business, Inc. is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 15% DBE goal was established for this procurement. Based on the total contract amount, Verizon Business Network Services, Inc., has committed to a 6.5% DBE goal through the utilization of Jones Technologies, Inc. (African American owned) in the amount of \$60,000.00. OBD learned subsequent to setting the DBE goal that the overall contract value was substantially comprised of specialized equipment for which there is a lack of certified DBE firms. The non-equipment portion (installation) totals approximately \$200,000 of which 30% has been designated to a DBE firm.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract will be funded through the RTA Development Fund, Transit Police Department budget including but not limited to the 2006 Transit Security Grant, in an amount not to exceed \$893,600.00 (Federal funds represent 100% of the total cost).
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will leave the Authority without the necessary security and safety for its customers and operators and result in the potential loss of the security grant funding.
- 8.0 RECOMMENDATION: It is recommended that the offer of Verizon Business, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement Requirements.



CEO, General Manager/Secretary-Treasurer