

RESOLUTION NO. 2007-168

AUTHORIZING CONTRACT NO. 2007-098 WITH PALADIN PROFESSIONAL SOUND FOR PROJECT 12.30 – TOWER CITY PAGING SYSTEM UPGRADE IN THE AMOUNT OF \$151,511.00 (RTA CAPITAL FUND, ENGINEERING & PROJECT DEVELOPMENT DEPARTMENT BUDGET)

WHEREAS, the Authority deems it necessary to procure a Tower City Paging System Upgrade, as described under Project 12.30; and

WHEREAS, the proposal of Paladin Professional Sound with offices located at 4090 East 91st Street, Cleveland, Ohio 44105 to perform said services was received on October 3, 2007, in response to a request for proposals; and

WHEREAS, after negotiations, an amount of one hundred fifty-one thousand five hundred eleven & 00/100 dollars (\$151,511.00) was agreed upon and Paladin Professional Sound was determined to be the most technically qualified firm offering to perform such services; and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of Paladin Professional Sound, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Paladin Professional Sound, as negotiated, to perform said Services under Project 12.30 – Tower City Paging System Upgrade, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer be and he is hereby authorized to enter into a contract with Paladin Professional Sound for the performance of said services.

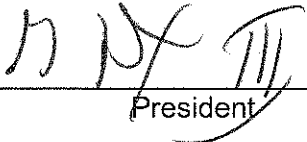
Section 3. That said contract shall be payable from the RTA Capital Fund, Engineering and Project Development Department budget in the amount of one hundred fifty-one thousand five hundred eleven & 00/100 dollars (\$151,511.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2007-064; bonding and insurance requirements; and all applicable laws relating to the contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects Paladin Professional Sound to exceed the 20% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 18, 2007



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007-098 WITH PALADIN PROFESSIONAL SOUND FOR PROJECT 12.30 – TOWER CITY PAGING SYSTEM IN THE AMOUNT OF \$151,511.00 (RTA CAPITAL FUND, ENGINEERING AND PROJECT DEVELOPMENT DEPARTMENT BUDGET)	Resolution No.: 2007-168
	Date: December 13, 2007
	Initiator: Engineering & Project Development
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE:** This action will allow the Authority to enter into a contract for Project 12.30 – Tower City Paging System Upgrade.
- 2.0 **DESCRIPTION/JUSTIFICATION:** This project is for an upgrade to the Tower City Paging System. Paladin Professional Sound will inspect and conduct acoustical testing in order to determine sound quality. The consultant will also design, supply and install state of the art audio equipment. The new system will provide high quality paging and audio broadcasting at Heavy and Light Rail Platforms, waiting areas, and turnstile and rotunda areas of the station. The station will continue full operations during the construction phase of this project.
- 3.0 **PROCUREMENT BACKGROUND:** A Request for Proposal was posted on the Procurement website and advertised in the local newspapers. Twenty-three (23) prospective proposers downloaded the package and two (2) technical proposals were received on October 3, 2007.

These services were solicited through a competitive negotiated procurement, utilizing the Brooks Act procedures. Under this process, the Authority's evaluation panel selects the most technically qualified firms to interview, based on the written proposals received. Interviews are conducted and based on this process, the single most technically qualified firm is selected and asked to submit a cost proposal. The Authority then negotiates with that firm. Should the Authority determine that a mutual agreement could not be reached with the most qualified firm, it may reject that proposal and repeat the process with the next most qualified firm. In this instance, negotiations were held with the second ranked firm and an acceptable price was reached. A market survey of firms who downloaded the solicitation indicated that most only sold speaker systems and could not perform the design/build and testing requirements identified in the scope of services.

A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 20% DBE goal was established for this procurement. Paladin, Inc., has committed to achieving 43% DBE participation through the utilization of Minority Electric, Inc., a Certified Hispanic DBE Firm in the amount of \$65,000.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable from the RTA Capital Fund, Engineering & Project Development Department budget in the amount of one hundred fifty-one thousand five hundred eleven & 00/100 dollars (\$151,511.00). The negotiated price is 2.2% below the Engineer's Estimate of \$155,000.00
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will impact the Authority's goal to upgrade the deteriorated paging system at the Tower City Station.
- 8.0 RECOMMENDATION: It is recommended that the offer of Paladin Professional Sound be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer