

RESOLUTION NO. 2007-162

AUTHORIZING CONTRACT NO. 2007-120 WITH ZADAR TECHNOLOGY, INC.  
FOR CCTV SECURITY ENHANCEMENTS FOR FOUR HEAVY RAIL  
STATIONS IN AN AMOUNT NOT TO EXCEED \$139,778.02 (RTA  
DEVELOPMENT FUND, TRANSIT POLICE DEPARTMENT BUDGET)

WHEREAS, the Authority has identified a need to enhance the security of customers, employees and property of the Authority through the use of CCTV camera protection at locations that have minimal or no coverage; and

WHEREAS, the proposal of Zadar Technology, Inc. located at 2593 Center Road, Hinckley, Ohio 44233 to provide said services was received on October 31, 2007 in response to a request for proposals; and

WHEREAS, after negotiations, the proposal of Zadar Technology, Inc. to provide these services in an amount not to exceed \$139,778.02 was determined to be the most advantageous to the Authority, cost and other factors considered; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of Zadar Technology, Inc. to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Zadar Technology, Inc., as negotiated, to provide CCTV security enhancements for heavy rail stations be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Zadar Technology, Inc. to provide such services.

Section 3. That said contract shall be payable out of the RTA Development Fund, Transit Police Department budget, including but not limited to 100% Local funds, in an amount not to exceed one hundred thirty-nine thousand seven hundred seventy-eight & 02/100 dollars (\$139,778.02). These funds will be reimbursable through the 2005 Transit Security Grant.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda thereto, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2007-64; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects Zadar Technology, Inc. attempt to exceed the 10% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 20, 2007

  
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President

Attest:   
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CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007-120 WITH ZADAR TECHNOLOGY, INC. FOR CCTV SECURITY ENHANCEMENTS FOR FOUR HEAVY RAIL STATIONS IN AN AMOUNT NOT TO EXCEED \$139,778.02 (RTA DEVELOPMENT FUND, TRANSIT POLICE DEPARTMENT BUDGET)	Resolution No.: 2007-162
	Date: November 15, 2007
	Initiator: Transit Police Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract to provide CCTV camera protection at heavy rail locations that currently have limited or no coverage.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has a need to enhance the security of customers, employees and property at its heavy rail stations including Airport, Brookpark, Puritas and Windermere. This grant-funded project will also introduce Intelligent Video, an emerging security technology with the pilot installation occurring at the Airport Rapid Transit Station. The overall project will result in better quality of recorded images, additional cameras to cover critical areas, and the ability to detect unauthorized/suspicious activity at the Airport via intelligent video signal processing. This work will be completed by the end of 2007.
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal (RFP) was posted on the procurement website and advertised in the local newspapers. Forty-one (41) prospective proposers downloaded the solicitation and one (1) responded on October 31, 2007. Due to the impending expiration of the grant funds, the Authority must have this project completed by December 31, 2007. Some potential proposers could not commit to this compressed project timeframe. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures and after negotiations, the proposal of Zadar Technology, Inc. to provide these services in an amount not to exceed \$139,778.02 was selected as the most advantageous to the Authority.

Zadar Technology, Inc. was established in 1988 specializing in closed circuit TV, digital video recording and other security and access control solutions. Zadar Technology, Inc. has worked extensively with the Authority over the past 13 years having supplied the majority of the existing CCTV and related equipment throughout various locations. Other clients of Zadar include Elyria Memorial Hospital, Ben Venue Laboratories, Westfield Companies and Columbus Division of Electricity.

A cost analysis has been performed and the Procurement Department has determined the price of Zadar Technology, Inc. is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 10% DBE goal has been established for this procurement. Zadar Technology, Inc. has committed to achieving the goal through the utilization of Global Point Technology, Inc., in the amount of \$ 17,000.00. Global Point Technology is a female owned business.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract will be funded through the RTA Development Fund, Transit Police Department budget including but not limited to 100% Local funds, in an amount not to exceed one hundred thirty-nine thousand seven hundred seventy-eight & 02/100 dollars (\$139,778.02). These funds will be reimbursable through the 2005 Transit Security Grant. The negotiated price is approximately 5% above the budgeted amount for this project. Additional grant funds are available to support this project.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will leave the Authority without improved security coverage at our Heavy Rail stations and result in the loss of the security grant funding.
- 8.0 RECOMMENDATION: It is recommended that the offer of Zadar Technology, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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CEO, General Manager/Secretary-Treasurer