

RESOLUTION NO. 2007-158

AUTHORIZING CONTRACT NO. 2007-108 WITH GRAHAM ENTERPRISES DBA ARIES DISTRIBUTION FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF ONE (1) YEAR IN AN AMOUNT NOT TO EXCEED \$99,200.00 WITH AN OPTION FOR ONE (1) ADDITIONAL YEAR IN AN AMOUNT NOT TO EXCEED \$101,200.00 FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$200,400.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of chemical ice melt to facilitate the melting of snow and ice; and

WHEREAS, the bid of Graham Enterprises dba Aries Distribution, located at 19960 Ingersoll Drive, Rocky River, OH 44116 for the furnishing of chemical ice melt, as specified and as required, for a period of one (1) year with an option for one (1) year was received on October 25, 2007, at unit prices resulting in an amount not to exceed ninety-nine thousand two hundred & 00/100 dollars (\$99,200.00) for the base year with an option for one (1) additional year in an amount not to exceed one hundred one thousand two hundred & 00/100 dollars (\$101,200.00) for a total contract amount not to exceed two hundred thousand four hundred & 00/100 dollars (\$200,400.00); and

WHEREAS, said bid was the lowest responsive and responsible bid received in response to the solicitation; and

WHEREAS, the General Manager/Secretary-Treasurer deems the bid of Graham Enterprises dba Aries Distribution to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Graham Enterprises dba Aries Distribution to provide chemical ice melt, as specified and as required, be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Graham Enterprises dba Aries Distribution for the furnishing of chemical ice melt, as specified and as required, for a period of one (1) year with the right to exercise the option for one (1) additional year at the bid price.

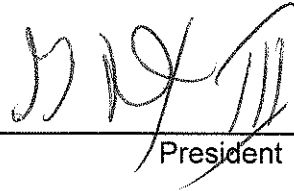
Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed ninety-nine thousand two hundred & 00/100 dollars (\$99,200.00) for the base year with an option for one (1) additional year in an amount not to exceed one hundred one thousand two hundred & 00/100 dollars (\$101,200.00) for a total contract amount not to exceed two hundred thousand four hundred & 00/100 dollars (\$200,400.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation of funds for future years, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2007-064; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Graham Enterprises dba Aries Distribution will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 20, 2007



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007-108 WITH GRAHAM ENTERPRISES DBA ARIES DISTRIBUTION FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF ONE (1) YEAR IN AN AMOUNT NOT TO EXCEED \$99,200.00 WITH AN OPTION FOR ONE (1) ADDITIONAL YEAR IN AN AMOUNT NOT TO EXCEED \$101,200.00 FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$200,400.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)	Resolution No.: 2007-158
	Date: November 15, 2007
	Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for the furnishing of chemical ice melt, as specified and as required, for a period of one (1) year with an option for one (1) additional year.
- 2.0 **DESCRIPTION/JUSTIFICATION:** This is a recurring procurement for chemical ice melt to be used to facilitate the melting of ice and snow from the Authority's platforms, steps and sidewalks.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation For Bid (IFB) was posted on the Procurement web site and advertised in the local newspapers. Five responsive and responsible bids were received on October 25, 2007. The following is a result of this solicitation:

Vendor	Est Usage 20,000 Bags	Year 1 Price / 50 lb Bag	Year 2 Price / 50 lb Bag	Total Contract Value
East Ohio Bagging***	20000	\$4.60	\$4.70	\$186,000.00
Aries Distribution	20000	\$4.96	\$5.06	\$200,400.00
Astro Supply	20000	\$5.00	\$5.50	\$210,000.00
Sovereign	20000	\$5.24	\$5.34	\$211,600.00
LESCO	20000	\$7.58	TBD	
Granger	20000	\$13.66	\$13.66	\$273,200.00

*** Non-Compliant

A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority based on historic pricing.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to lack of sub-contracting opportunities.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed ninety-nine thousand two hundred & 00/100 dollars (\$99,200.00) for the base year with an option for one (1) additional year in an amount not to exceed one hundred one thousand two hundred & 00/100 dollars (\$101,200.00) for a total contract amount not to exceed two hundred thousand four hundred & 00/100 dollars (\$200,400.00). The total price is approximately 15% below the estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer could disrupt service and impact service quality.
- 8.0 RECOMMENDATION: It is recommended that the offer of Graham Enterprises dba Aries Distribution be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer