

RESOLUTION NO. 2007-111

AUTHORIZING CONTRACT NO. 2007-054 WITH APPLICATIONS SOFTWARE TECHNOLOGY CORPORATION TO PROVIDE ORACLE APPLICATIONS-CONSULTING AND IMPLEMENTATION SERVICES IN AN AMOUNT NOT TO EXCEED \$318,700.00 (RTA DEVELOPMENT FUND, INFORMATION SYSTEMS DEPARTMENT BUDGET)

WHEREAS, the Authority desires to contract with an organization to assist with the implementation of the Oracle order entry modules; and

WHEREAS, the proposal of Applications Software Technology Corporation, located at 1755 Park Street, Suite 115, Naperville, IL 60563 to provide Oracle Applications – Consulting and Implementation Services was received on June 25, 2007; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the negotiated offer of Applications Software Technology Corporation in an amount not to exceed \$318,700.00 to provide Oracle Applications Consulting & Implementation Services to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Applications Software Technology Corporation to provide Oracle Applications Consulting & implementation Services be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Application Software Technology Corporation to provide said services.

Section 3. That said contract shall be payable from the RTA Development Fund, Information Systems Department budget, including but not limited to 100% Local funds in an amount not to exceed three hundred eighteen thousand seven hundred & 00/100 dollars (\$318,700.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2007-064; bonding and insurance requirements and all applicable laws relating to the contractual obligations of the Authority.

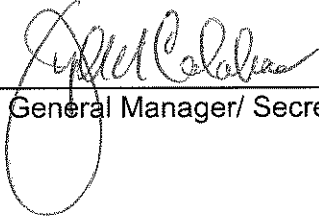
Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects Applications Software Technology Corporation will attempt to exceed the 15% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 21, 2007



President

Attest: 

CEO, General Manager/ Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007-054 WITH APPLICATIONS SOFTWARE TECHNOLOGY CORPORATION TO PROVIDE ORACLE APPLICATIONS-CONSULTING AND IMPLEMENTATION SERVICES IN AN AMOUNT NOT TO EXCEED \$318,700.00 (RTA DEVELOPMENT FUND, INFORMATION SYSTEMS DEPARTMENT BUDGET)	Resolution No.: 2007-111
	Date: August 16, 2007
	Initiator: Accounting and Information Systems Departments
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract for Oracle Applications-Consulting & Implementation Services.

- 2.0 **DESCRIPTION/JUSTIFICATION:** This project was solicited with the primary focus on the implementation of an Oracle order entry system. The Oracle Order Entry Module allows for an efficient process in capturing information directly from the public and vendors. This module will integrate directly with the Accounts Receivable module so that invoices can be prepared with minimum effort and case receipts can be captured efficiently. The new Fare Collection system will be integrated directly with the Accounts Receivable module to provide up-to-date financial information, as required. The inventories of the GCRTA's fare media will be captured through the inventory module, which will integrate with the Order Entry module.

- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal was posted on the Procurement website and advertised in the local newspapers. Two proposals were received on June 25, 2007 in response to the solicitation. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures and after negotiations, the proposal of Applications Software Technology Corporation to provide Oracle Applications-Consulting & Implementation Services was selected as the most advantageous to the Authority. Applications Software Technology Corporation was established in 1995, headquartered in Naperville, Illinois. Approximately 70% of their clients are in the public sector and include airports and transit authorities. Applications Software Technology Corporation is an Oracle Certified Advantage partner – one of only 200 worldwide. Transportation clients include Metra Rail-Chicago, Pace Suburban Bus Service, Ill., LA County Metro and Metro KC/King County, WA

 A cost analysis was performed by the Procurement Department and the negotiated price has been determined to be fair and reasonable to the Authority.

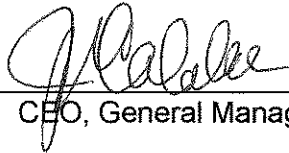
- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 15% DBE participation goal was established for this procurement. AST Corporation has committed to meet the DBE goal through the utilization of the following certified DBE firm: ESA Automation System (Female-owned) in the amount of \$47,805.00.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the RTA Development Fund, Information Systems Department budget, including but not limited to 100% Local funds in an amount not to exceed three hundred eighteen thousand seven hundred & 00/100 dollars (\$318,700.00). This price is the budgeted amount for this purchase.

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would result in the continuing processing of fare media orders from the public and vendors manually. Necessary financial reports from these modules will not be available to base the Authority's financial decisions.
- 8.0 RECOMMENDATION: It is recommended that the offer of Applications Software Technology Corporation, as modified by negotiations, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer