RESOLUTION NO. 2007-53

AUTHORIZING CONTRACT NO. 2007-035 WITH TRANSCORE, INC. FOR THE FURNISHING OF PORTABLE RADIOS, AS SPECIFIED, AT A TOTAL PRICE NOT TO EXCEED \$393,970.00 (RTA DEVELOPMENT FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, Authority staff have a need for 185 portable radios; and

WHEREAS, TransCore, Inc. is the sole authorized distributor of the proprietary 900 MHz portable radio manufactured by M/A-Com, Inc.; and

WHEREAS, Section 306.43(H)(2) of the Ohio Revised Code provides that competitive bidding is not required when a regional transit authority, after reasonable inquiry, determines that only one source of supply is reasonably available; and

WHEREAS, the offer of TransCore, Inc., located at 6930 Engle Road, Suite Y, Middleburg Heights, Ohio 44130, for the furnishing of 185 portable radios, as specified, for use by the Authority's staff, was received on October 12, 2006; and

WHEREAS, after negotiations, TransCore, Inc. agreed to provide these portable radios, as specified, at a total price not to exceed three hundred ninety-three thousand nine hundred seventy & 00/100 dollars (\$393,970.00); and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of TransCore, Inc., as negotiated, to be fair and reasonable to the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

- Section 1. That the negotiated offer of TransCore, Inc. for the furnishing of 185 portable radios, as specified, be accepted.
- Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with TransCore, Inc., for the furnishing of 900 MHz portable radios, as specified.
- Section 3. That said contract shall be payable from the RTA Development Fund, Service Management Department budget, including but not limited to Capital Grant OH-90-X466 at a total price not to exceed \$393,970.00 (\$315,176.00 in Federal funds which represents 80% of the total cost). This contract is contingent upon FTA approval of a budget revision.

Section 4. That said contract shall be binding upon and an obligation of the Authority, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2006-077; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that TransCore, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: March 27, 2007

President

Attest:

CEO, General Manager/Secretary-Treasurer

Form 100-326 07-03-97

Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2007- 035 WITH TRANSCORE, INC. FOR THE FURNISHING OF PORTABLE RADIOS, AS	Resolution No.: 2007-53 Date: March 22, 2007 Initiator: Service Management Department	
SPECIFIED, AT A TOTAL PRICE NOT TO EXCEED \$393,970.00 (RTA DEVELOPMENT FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)		
Approval □ Review / Comment □ Information Only □ Other		

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a sole source contract for the furnishing of 185 portable radios, as specified.
- 2.0 DESCRIPTION/JUSTIFICATION: The LPE 200 radio is the only 900 MHz portable radio currently available in the marketplace and only manufactured by M/A-Com, Inc. This radio will allow for portable radio coverage in conjunction with the Authority's 900 MHz Siemens radio system and will replace the existing 450 MHz portable radio system that is not longer supported by Motorola. Transcore, Inc. has been authorized as the sole distributor of this portable radio by M/A-Com, Inc.
- 3.0 PROCUREMENT BACKGROUND: Section 306.43(H)(2) of the Ohio Revised Code allows for award of a sole source contract based upon a determination by the Board of Trustees, an officer or an employee of the Authority that there is only one source reasonably available for these items. The LPE 200 is the only portable radio currently manufactured that will support the Authority's 900 MHz radio system requirements. This equipment is proprietary to M/A-Com, Inc. and TransCore, Inc., is the sole authorized distributor of this 900 MHz radio. The Authority will purchase 185 portable radios as identified in Attachment A.

A price analysis was performed and the Procurement Department has determined the negotiated offer to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of subcontracting opportunity.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Service Management Department budget, including but not limited to Capital Grant OH-90-X466, Line Item 11.62.03 at a total price not to exceed \$393,970.00 (\$315,176.00 in Federal funds which represents 80% of the total cost). This contract is contingent upon FA approval of a budget revision.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would impact the Authority's staff to perform their jobs in an efficient and safe manner.

- 8.0 RECOMMENDATION: It is recommended that the offer of TransCore, Inc., as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: Attachment A.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer

ATTACHMENT A

Cost keypad	Part#	Cost/each		Amount	Total Cost
Portable Full Keypad LPE200 system	H9S94X	\$	1,853		
Antenna	H9NC1Z	\$	16		
Battery NICD Extra High Capacity	Н9РА7М	\$	75		
Proscan	H9PL1X	\$	229		
Total cost Keypad (includes programming)		\$	2,172	35	\$ 76,020
Cost regular					
Portable Regular LPE200 Scan	H9S93X	\$	1,628		the same of the sa
Antenna	H9NC1Z	\$	16		
Battery NICD Extra High Capacity	Н9РА7М	\$	75		
Proscan	H9PL1X	\$	229		
Total cost Regular (includes programming)		\$	1,947	150	\$292,050
Single Desk Charger Rapid	Н9СН7Т	\$	90	185	\$ 16,650
				4449444	
Carrying Case Leather	Н9НС7Н	\$	50	185	\$ 9,250
Total price				185	\$393,970