

RESOLUTION NO. 2007-18

AUTHORIZING CONTRACT NO. 2006-040 WITH ACS TRANSPORT SOLUTIONS, INC. FOR THE FURNISHING OF TICKET VENDING MACHINES, SPARE PARTS AND MAINTENANCE TRAINING AS PART OF THE NEW AUTOMATED FARE COLLECTION SYSTEM, AT A TOTAL PRICE NOT TO EXCEED \$10,693,947.00 (RTA DEVELOPMENT FUND, REVENUE DEPARTMENT BUDGET)

WHEREAS, the Authority has identified the need to replace the existing fare collection system; and

WHEREAS, the Authority has solicited for a new automated fare collection system through a competitive negotiated procurement process; and

WHEREAS, the proposal of ACS Transport Solutions, Inc., with offices located at 3100 Medlock Bridge Rd., Suite 370, Norcross, GA 30071, as negotiated, for the furnishing of a In-Station automated fare collection system, including spare parts and maintenance training at a price of \$10,693,947 was received on October 9, 2006; and

WHEREAS, the General Manager/Secretary-Treasurer deems the proposal of ACS Transport Solutions, Inc., to be most favorable to the Authority, cost and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal of ACS Transport Solutions, Inc., as negotiated, for the furnishing of a ticket vending machines for the In-Station Automated Fare Collection System, including spare parts and maintenance training be and the same is hereby accepted as being in the best interest of the Authority.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with ACS Transport Solutions, Inc., for the furnishing of a new In-Station Automated Fare Collection System, spare parts and maintenance training.

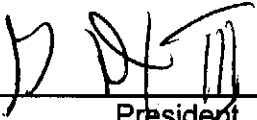
Section 3. That said contract shall be payable from the RTA Development Fund, Revenue Department budget, including but not limited to 100% Local Funds and Grant Funds. The system cost will be at a total price not to exceed ten million six hundred ninety three thousand nine hundred forty seven and 00/100 dollars (\$10,693,947.00). The award of this contract is contingent upon the securing of appropriate funding to include both long-term permanent and short-term temporary financing.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon and upon compliance by the contractor to the Specifications and Addenda; if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2006-77; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that ACS Transport Solutions, Inc., will attempt to exceed the 10% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 16, 2007

  
\_\_\_\_\_  
President

Attest:   
\_\_\_\_\_  
CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority  
**STAFF SUMMARY AND COMMENTS**

TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2006-040 WITH ACS TRANSPORT SOLUTIONS, INC. FOR THE FURNISHING OF TICKET VENDING MACHINES, SPARE PARTS AND MAINTENANCE TRAINING AS PART OF THE NEW AUTOMATED FARE COLLECTION SYSTEM, AT A TOTAL PRICE NOT TO EXCEED \$10,693,947.00 (RTA DEVELOPMENT FUND, REVENUE DEPARTMENT BUDGET)	Resolution No.: 2007-18
	Date: January 11, 2007
	Initiator: Revenue Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the furnishing of ticket vending machines for the In-Station Automated Fare Collection System, including ticket vending machines, spare parts and maintenance training.
- 2.0 DESCRIPTION/JUSTIFICATION: This action, together with the action under Contract No. 2006-039 (On-Vehicle Fare Collection System), will allow for the replacement of RTA's existing fare collection system, which has exceeded its useful life and is expensive to maintain. The new fare collection system as a whole is designed to meet the Authority's needs now and in the foreseeable future. The system is being procured in two separate actions. This action authorizes the purchase of in-station vending machines, faregates, back-office control systems, spare parts, and staff training. The contractor for the In-Station Fare Collection System is contractually responsible for ensuring a successful integration with the on-vehicle system and RTA's existing systems, including Oracle Financial Management System, Andover Continuum security system, and the Ultramain Maintenance and Materials Management System (CITME).
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal was posted on the GCRTA web site and advertised in the local newspapers. Forty-two (42) potential vendors downloaded the solicitation and four (4) proposals were received on October 9, 2006. After evaluation by a panel of Authority employees in accordance with established Procurement Policies and Procedures and after interviews, demonstrations and negotiations, the proposal of ACS Transport Solutions, Inc., was determined to be the most advantageous to the Authority.

A cost analysis has been performed and the Procurement Department has determined the negotiated rates to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 10% DBE goal was established for this procurement. ACS Transport Solutions, Inc. has committed to achieving a 14.0% goal through the utilization of the following DBE firms(s):

DBE(s) Name/Address	DBE Category	Scope of Work	Amount	Percent
Tech Prose Lafayette, CA	Hispanic Female	Documentation and Training	\$172,800.00	1.62%
ESP Enterprises Houston, TX	Hispanic Male	Installation, Servers, Spare parts, testing, and fare media	\$1,321,281.00	12.38%
		Total DBE Dollar	\$1,494,081.00	14.00%

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: That said contract shall be payable from the RTA Development Fund, Revenue Department budget, including but not limited to 100% Local Funds and Grant Funds. The system cost will be at a total price not to exceed ten million six hundred ninety-three thousand nine hundred forty-seven and 00/100 dollars (\$10,693,947.00). The award of this contract is contingent upon the securing of appropriate funding to include both long-term permanent and short-term temporary financing.
- 7.0 ALTERNATIVES: Reject this award. Rejection of this award would delay the acquisition of a new automated fare collection system and adversely impact both regular service and the new Silver Line service.
- 8.0 RECOMMENDATION: An overview of the Fare Collection System project was presented to the Finance Committee at their January 9, 2007 meeting. It is recommended that the proposal of ACS Transport Solutions, Inc., as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



---

CEO/General Manager/Secretary-Treasurer