RESOLUTION NO. 2006-63

AUTHORIZING CONTRACT NO. 2006-021 WITH NORTH AMERICAN BUS INDUSTRIES FOR THE FURNISHING OF AIR DRYER ASSEMBLIES, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF ONE (1) YEAR IN AN AMOUNT NOT TO EXCEED \$146,598.00 (GENERAL FUND – FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the replacement of air dryer assemblies used on the Authority's NABI coach fleet; and

WHEREAS, the bid of North American Bus Industries, located at 1275 South Houk Rd., Delaware, Ohio 43015 for the furnishing of air dryer assemblies, as specified and as required, for a period of one (1) year, was received on March 29, 2006 in an amount not to exceed one hundred forty-six thousand five hundred ninety-eight & 00/100 dollars (\$146,598.00); and

WHEREAS, the bid of North American Bus Industries was the only responsive bid received in response to this solicitation; and

WHEREAS, in accordance with Ohio Revised Code Section 306.43(B), when fewer than two responsive bids are received, a regional transit authority may negotiate a price with the sole responsive bidder or may rescind the solicitation and re-procure the item; and

WHEREAS, after negotiations, an amount of one hundred forty-six thousand five hundred ninety-eight & 00/100 dollars (\$146,598.00) was accepted based on the contract requirements and unit prices bid for the furnishing of air dryer assemblies, as specified and as required for a period of one (1) year; and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of North American Bus Industries, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

- Section 1. That the bid of North American Bus Industries, as negotiated, be and the same is hereby accepted as a responsive bidder from a responsible bidder.
- Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with North American Bus Industries for the furnishing of air dryer assemblies, as specified and as required for a period of one (1) year.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget in an amount not to exceed one hundred forty-six thousand five hundred ninety-eight & 00/100 dollars (\$146,598.00).

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Section 4. That said contract shall be binding upon and an obligation of the Authority, compliance by the contractor to the Specification and Addenda; if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2005-051; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that North American Bus Industries will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: April 18, 2006	
-	President
Attest:	
CEO, General Manager/Secretary-Treasurer	



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2006-021 WITH NORTH AMERICAN BUS INDUSTRIES FOR THE FURNISHING OF AIR DRYER ASSEMBLIES, AS SPECIFIED AND AS REQUIRED, FOR A	Resolution No.: 2006-63	
PERIOD OF ONE (1) YEAR IN AN AMOUNT NOT TO EXCEED \$146,598.00 (GENERAL FUND – FLEET MANAGEMENT DEPARTMENT	Date: April 13, 2006	
BUDGET)	Initiator: Fleet	
	Management Department	
ACTION REQUEST:		
□ Approval □ Review/Comment □ Information Only □ Other		

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the furnishing of air dryer assemblies, as specified and as required, for a period of one (1) year.
- 2.0 DESCRIPTION/JUSTIFICATION: The air dryer assemblies are required to replace units that are no longer serviceable and are in need of being rebuilt and/or replaced. They are used to remove oil and moisture from the brake and pneumatic system on the Authority's NABI coaches' fleet series 2200-2500.
- 3.0 PROCUREMENT BACKGROUND: The solicitation was posted on the GCRTA Procurement web site and advertised in the local newspapers. One (1) bid was received on March 29, 2006. Vendors were queried on their lack of participation for this bid and they stated that they were unable to bid competitively for this procurement.

Pursuant to Ohio Revised Code Section 306.43(B), the Authority may negotiate price when less than two responsive bids are received. Negotiations failed to achieve a price reduction from North American Bus Industries. Price comparisons were based on the small purchase parts history of the air dryer assemblies. A summary of the prices is as follows:

GCRTA Part No.	<u>Quantity</u>	<u>Unit Price</u>
86-22305	150	\$466.66
86-22305F	600	\$56.00
86-22320	150	\$193.33
86-22320B	150	\$93.33

The bid of North American Bus Industries, as negotiated, has been determined by the Procurement Department to be a responsive bid from a responsible bidder. A price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget in an amount not to exceed one-hundred forty-six thousand five hundred ninety-eight & 00/100 (\$146,598.00) and is below the \$222,075.00 estimate for this procurement.

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- 7.0 ALTERNATIVES: <u>Reject all bids</u>. Rejection of this offer would not allow for the timely replacement of air dryer assemblies, which would cause disruptions of service due to inoperable coaches.
- 8.0 RECOMMENDATION: It is recommended that the bid of North American Bus Industries, as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer