

RESOLUTION NO. 2005- 134

AUTHORIZING CONTRACT NO. 2005-103 WITH OPTIMA BUS CORP. FOR THE FURNISHING OF ELEVEN (11) THIRTY FOOT (30') LOW FLOOR DIESEL BUSES WITH TROLLEY FEATURES WITH AN OPTION TO PROCURE UP TO 6 ADDITIONAL BUSES WITH TROLLEY FEATURES EXERCISED WITHIN FIVE (5) YEARS OF CONTRACT SIGNATURE AT A PRICE NOT TO EXCEED \$3,540,045.00 FOR THE ELEVEN (11) BASE COACHES INCLUDING TOOLING, SPARE PARTS AND VEHICLE MAINTENANCE TRAINING, (RTA DEVELOPMENT FUND - FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has identified the need for eleven (11) thirty foot (30') vehicles to replace similar vehicles that have exceeded their useful life; and

WHEREAS, the eleven (11) thirty foot (30') buses will display the appearance of an early 20th century trolley; and

WHEREAS, the Authority has solicited such a vehicle through a competitive negotiated procurement process; and

WHEREAS, the proposal of Optima Bus Corp., with an office located at 1601 E. 77th North, Valley Center, KS 67147, as negotiated, for the furnishing of eleven (11) thirty foot (30') low floor diesel buses with trolley features with an option to procure up to 6 additional buses with trolley features exercised within five (5) years of contract signature at a price not to exceed \$3,540,045.00 for the eleven (11) base coaches, including training, tooling and spare parts was received on September 8, 2005; and

WHEREAS, the General Manager/Secretary-Treasurer deems the proposal of Optima Bus Corp., to be most favorable to the Authority, cost and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the proposal of Optima Bus Corp., as negotiated, for the furnishing of eleven (11) thirty foot (30') low floor diesel buses with trolley features with an option to procure up to 6 additional buses with trolley features exercised within five (5) years of contract signature at a price not to exceed \$3,540,045.00 for the eleven (11) base coaches including training, tooling and spare parts be and the same is hereby accepted as being in the best interest of the Authority.


Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Optima Bus Corp. for the furnishing of (11) thirty foot (30') low floor diesel buses with trolley features with an option to procure up to 6 additional buses with trolley features exercised within five (5) years of contract signature at a price not to exceed \$3,540,045.00 for the eleven (11) base coaches including training, tooling and spare parts.

Section 3. That said contract shall be payable from the RTA Development Fund, Fleet Management Department budget, including but not limited to 100% local funds, in an amount not to exceed three million five hundred forty thousand forty five & 00/100 dollars (\$3,540,045.00) for the furnishing of eleven (11) thirty foot (30') low floor diesel buses with trolley features with an option to procure up to 6 additional buses with trolley features exercised within five (5) years of contract signature. The vehicle cost will be in an amount not to exceed three million three hundred seventy-eight thousand forty-five & 00/100 (\$3,378,045.00). The Spare Parts, Special Tooling and Vehicle Maintenance Training will be in an amount not to exceed one hundred sixty-two thousand & 00/100 (\$162,000.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation for the current and future contract years and upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2005-51; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: September 20, 2005



President

Attest: _____
CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2005-103 WITH OPTIMA BUS CORP. FOR THE FURNISHING OF ELEVEN (11) THIRTY FOOT (30') LOW FLOOR DIESEL BUSES WITH TROLLEY FEATURES WITH AN OPTION TO PROCURE UP TO 6 ADDITIONAL BUSES WITH TROLLEY FEATURES EXERCISED WITHIN FIVE (5) YEARS OF CONTRACT SIGNATURE AT A PRICE NOT TO EXCEED \$3,540,045.00 FOR THE ELEVEN (11) BASE COACHES INCLUDING TOOLING, SPARE PARTS AND VEHICLE MAINTENANCE TRAINING, (RTA DEVELOPMENT FUND - FLEET MANAGEMENT DEPARTMENT BUDGET).	Resolution No.: 2005- 134
	Date: September 20, 2005
	Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for eleven (11) thirty foot (30') low floor diesel buses with trolley like features with an option to procure up to 6 additional buses with trolley features within five (5) years of contract signature, including maintenance training and spare parts.

2.0 DESCRIPTION/JUSTIFICATION: This procurement will provide the Authority with an Altoona tested 12 year / 500,000 mile vehicle with trolley like features. The unit cost of this bus is \$307,095.00. This contract also includes spare parts, special tooling and vehicle maintenance training. These buses will replace the Authority's Flex-Metro coaches, presently being utilized on the Downtown Loop Route, which were purchased in 1991 and have exceeded their useful life.

3.0 PROCUREMENT BACKGROUND: Notifications were sent to bus manufacturers whom expressed an interest in reviewing the authority's proposal for eleven (11) thirty foot 30 ft. low floor diesel buses with trolley features. The solicitation was posted on the Procurement web site and advertised in the local newspapers.

The negotiated offer of Optima Bus Corp., to supply these trolley buses is considered reasonable to the Authority, cost and all other factors considered.

Contract award is contingent upon the successful review of all cost associated with this procurement and compliance with Pre-Award/Buy America Audit requirements.

4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. The Office of Business Development does not establish goals on Transit Vehicle Manufacturer (TVM) contracts. However, per the FTA regulations, the Office of Business Development has received and reviewed the Optima Bus Corp., TVM Certification and 2005 DBE goal submitted to FTA, as required before contract award.

5.0 POLICY IMPACT: Does not apply.

- 6.0 **ECONOMIC IMPACT:** The contract shall be payable from the RTA Development Fund, Fleet Management Department budget, including but not limited to 100% Local funds, in an amount not to exceed three million five hundred forty thousand forty five & 00/100 dollars (\$3,540,045.00) for the furnishing of eleven (11) thirty foot (30') low floor diesel buses with trolley features with an option to procure up to 6 additional buses with trolley features exercised within five (5) years of contract signature. The vehicle cost will be in an amount not to exceed three million three hundred seventy-eight thousand forty-five & 00/100 (\$3,378,045.00). The Spare Parts, Special Tooling and Vehicle Maintenance Training will be in an amount not to exceed one hundred sixty-two thousand & 00/100 (\$162,000.00). The offer of Optima is within ten (10%) of the budgeted estimate and final price will be dependent upon a review of all associated vehicle costs.
- 7.0 **ALTERNATIVES:** Reject this award. Rejection of this award would delay the acquisition of replacement buses and could seriously impact ridership.
- 8.0 **RECOMMENDATION:** The Operations Committee of the Board of Trustees reviewed the status of this project at its May 3, 2005 meeting. It is recommended that the proposal of Optima Bus Corp., as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 **ATTACHMENTS:** None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer