

RESOLUTION NO. 2005- 58

AUTHORIZING SOLE SOURCE CONTRACT NO. 2005-049 WITH TRAPEZE SOFTWARE GROUP FOR MAINTENANCE AND SUPPORT OF THE TRAPEZE BID/DISPATCH, DEMAND RESPONSE, AND CUSTOMER INFORMATION/CLIENT COMMUNICATIONS SOFTWARE PRODUCTS FOR A PERIOD OF FOUR YEARS AT A PRICE OF \$228,308.00 FOR THE BASE YEAR AND \$705,233.00 FOR THE REMAINING YEARS FOR A TOTAL CONTRACT PRICE OF \$933,541.00 (GENERAL FUND - INFORMATION SYSTEMS DEPARTMENT BUDGET).

WHEREAS, the Authority requires continued maintenance and support of its Bid/Dispatch, Demand Response, and Customer Information and Client Communications software products; and

WHEREAS, Trapeze Software Group is the original installer of these software products; and

WHEREAS, the offer of Trapeze Software Group located at 8360 East Via de Ventura, Scottsdale, AZ 85258 to provide such services for a period of four years was received on March 23, 2005; and

WHEREAS, after negotiations, a total contract price of \$933,541.00 for the four year period to be payable in annual totals of \$228,308.00, \$226,646.00, \$234,968.00 and \$243,619.00 respectively was agreed upon; and

WHEREAS, the Ohio Revised Code, Section 306.43H(3) provides that competitive bidding is not required when the expenditure is for a renewal or re-negotiation or a lease of license for telecommunications or electronic data processing equipment, service or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager/Secretary-Treasurer deems the offer of Trapeze Software Group, as negotiated, to provide maintenance, licensing and support services for these products to be in the Authority's best interest and recommends the same to the Board of Trustees.

NOW, THEREFORE BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, as negotiated, to provide maintenance and support services for the Authority's Bid/Dispatch, Demand Response, and Customer Information and Client Communications software products for a period of four years be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Trapeze Software Group to provide maintenance, licensing and support services for these products for a period of four years.

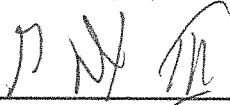
Section 3. That said contract shall be payable out of the General Fund, Information Systems Department budget at a total price of \$228,308.00 for the base year and at a total price of \$705,233.00 for the remaining three years for a total contract price of \$933,541.00 for the four year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation of funding for future years; compliance by the contractor to Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2005-51; bonding and insurance requirements and all applicable laws relating to the contractual obligation of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Trapeze Software Group will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 17, 2005

  
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President

Attest:   
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CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority  
**STAFF SUMMARY AND COMMENTS**

Title/Description: AUTHORIZING SOLE SOURCE CONTRACT NO. 2005-049 WITH TRAPEZE SOFTWARE GROUP TO PROVIDE MAINTENANCE AND SUPPORT OF THE BID/DISPATCH, DEMAND RESPONSE, AND CUSTOMER INFORMATION/CLIENT COMMUNICATIONS SOFTWARE PRODUCTS FOR A PERIOD OF FOUR YEARS AT A PRICE OF \$228,308.00 FOR THE BASE YEAR AND \$705,233.00 FOR THE REMAINING YEARS FOR A TOTAL CONTRACT PRICE OF \$933,541.00 (GENERAL FUND – INFORMATION SYSTEMS DEPARTMENT BUDGET).	Resolution No.: 2005- 58
	Date: May 12, 2005
	Initiator: Information Systems Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for software upgrades, maintenance and support of the Bid/Dispatch, Demand Response and Customer Information and Client Communications software products for a period of four years.

2.0 DESCRIPTION/JUSTIFICATION: The Midas Bid/Dispatch system software automates and records the bidding for routes and dispatch of operators and is critical to efficient and effective operations. It must be able to function without significant delay for any reason.

The Demand Response system is used to provide transportation services for the Authority's ADA and senior customers. It is comprised of 3 base products (Pass-Cert, Pass-CT and Pass-Mon). The Customer Information system provides customer trip planning itineraries, along with bus/rail timetables.

The Client Communication system provides a method for the Authority to track and respond to its customers concerns. All of the aforementioned systems have WEB/IVR components that allow the customer to access demand response, trip information and client communications via the Internet and/or telephone. As a result, the Authority's customers may secure Authority information without staff intervention.

3.0 PROCUREMENT BACKGROUND: This sole source contract for software upgrades, maintenance and support services is exempted from competitive bidding as authorized by Section 306.43H(3) of the Ohio Revised Code. Trapeze Software Group developed the Midas Bid/Dispatch and WEB/IVR systems on a proprietary basis and is the only source for maintenance, licensing and support services. These software products were procured to meet the Authority's goal to provide ADA and senior transportation, trip planning and customer service to the general public, as well as, operator work assignments for payroll processing. Price adjustments were negotiated to accommodate a common maintenance anniversary date for all software products eliminating the need for multiple annual board actions.

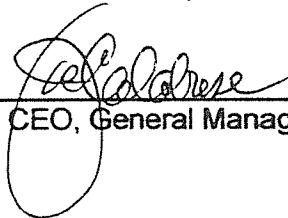
The Procurement Department requested a proposal from Trapeze Software Group. The Information Systems Department reviewed the proposal for adherence to the technical scope. A price analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

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- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of subcontracting opportunities
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract will be funded through the General Fund, Information Systems Department budget at a total price of two hundred twenty-eight thousand three hundred eight & 00/100 dollars (\$228,308.00) for the base year and at a total price of seven hundred three thousand two hundred thirty-three & 00/100 dollars (\$705,233.00) for the remaining three years for a total contract price of nine hundred thirty-three thousand five hundred forty-one & 00/100 dollars (\$933,541.00) for the four year period.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer will put the Authority at risk of not having maintenance and support of these critical software programs.
- 8.0 RECOMMENDATION: It is recommended that the offer of Trapeze Software Group, as negotiated, be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement Requirements.



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CEO, General Manager/Secretary-Treasurer