

RESOLUTION 2004- 142

AUTHORIZING CONTRACT 2004-038 WITH TELE-COMMUNICATIONS, INC. TO PROVIDE TELEPHONE NETWORK UPGRADE SERVICES IN AN AMOUNT NOT TO EXCEED \$587,287.00 (RTA DEVELOPMENT FUND – INFORMATION SYSTEMS DEPARTMENT BUDGET)

WHEREAS, the Authority has a requirement to significantly upgrade the current NEC telephone network; and

WHEREAS, the proposal of Tele-Communications, Inc., located at 5125 West 140 Street, Brookpark, OH 44142 to provide these services was received on May 19, 2004; and

WHEREAS, after negotiations, the proposal of Tele-Communications, Inc. to provide these services in an amount not to exceed \$587,287.00 was determined to be the most advantageous to the Authority, cost and other factors considered; and

WHEREAS, the General Manager/Secretary-Treasurer deems the negotiated offer of Tele-Communications, Inc. to be in the best interest of the Authority, price and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Tele-Communications, Inc., as negotiated, to provide telephone network upgrade services be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Tele-Communications, Inc. to provide such services.

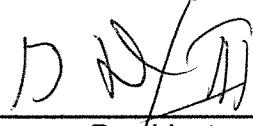
Section 3. That said contract shall be payable out of the RTA Development Fund, Information Systems Department budget, including but not limited to 100% Local Funds, in an amount not to exceed five hundred eighty-seven thousand two hundred eighty-seven & 00/100 dollars (\$587,287.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda thereto, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2004-112; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects Tele-Communications, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 16, 2004



President

Attest: 

CEO, General Manager/Secretary-Treasurer



A-3

TITLE/DESCRIPTION: AUTHORIZING CONTRACT 2004-038 WITH TELE-COMMUNICATIONS, INC. TO PROVIDE TELEPHONE NETWORK UPGRADE SERVICES IN AN AMOUNT NOT TO EXCEED \$587,287.00 (RTA DEVELOPMENT FUND – INFORMATION SYSTEMS DEPARTMENT BUDGET)	Resolution No.: 2004- 142
	Date: November 11, 2004
	Initiator: Information Systems Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to redesign and upgrade its NEC telephone network. The vendor will specify, supply, configure, and install equipment, as well as, supply applicable software.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority needs to upgrade/replace its existing telephone network and infrastructure. Almost all of the existing elements of the current infrastructure and network are at the end of their life cycle. Existing capabilities are not able to provide a comprehensive level of services for the Authority's current and future needs. In order to support planned enterprise projects, including Euclid Corridor Transportation Project, the existing network must be upgraded. This contract will enable the Authority to meet these needs.
- 3.0 **PROCUREMENT BACKGROUND:** Five proposals were received in response to this solicitation. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Tele-Communications, Inc. to provide a telephone network upgrade was selected as the most advantageous to the Authority.

Tele-Communications, Inc. was established in 1971 and is the oldest NEC Distributor in the United States. They have installed, serviced and maintained over 19,000 communications systems throughout the United States. In 1994, TCI installed all of the current Authority's equipment, including call boxes currently in use. Their personnel have vast experience and at least four of their employees participated in the installation of the Authority's phone system.

A cost analysis has been performed and the Procurement Department has determined that the pricing of Tele-Communications, Inc. is fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of subcontracting opportunities.
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This contract will be funded through the RTA Development Fund, Information Systems Department budget, including but not limited to 100% Local Funds, in an amount not to exceed five hundred eighty-seven thousand two hundred eighty-seven & 00/100 dollars (\$587,287.00). The negotiated price equals the amount budgeted for this project.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer will leave the Authority with a telephone system infrastructure and network that are at the end of their life cycle and are therefore not able to provide a comprehensive level of service for the Authority's current and future needs.
- 8.0 **RECOMMENDATION:** This procurement was reviewed by the Board of Trustees Finance Committee at their November 9, 2004 meeting and recommended for approval to the Board of Trustees. It is recommended that the offer of Tele-Communications, Inc. be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 **ATTACHMENTS:** None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement Requirements.



CEO, General Manager/Secretary-Treasurer