

RESOLUTION 2004- 50

AUTHORIZING SOLE SOURCE CONTRACT 2004-021 WITH S & A SYSTEMS, INC. FOR THE FURNISHING OF ELECTRONIC HUBODOMETERS, AS REQUIRED AND AS SPECIFIED, FOR A PERIOD OF THREE (3) YEARS IN AN AMOUNT NOT TO EXCEED (\$90,450.00) (GENERAL FUND - FLEET MANAGEMENT DEPARTMENT BUDGET).

WHEREAS, the Authority requires electronic hubodometers to collect fuel consumption and mileage data from revenue vehicles; and

WHEREAS, the offer of S & A Systems, Inc. located at P.O. Box 1928, Rockwell, TX 75087, for the furnishing of electronic hubodometers as required and as specified for a period of three (3) years was received on March 25, 2004; and

WHEREAS, after negotiations, the unit price offered of \$301.50 for approximately 300 hubdometers was accepted resulting in a total amount not to exceed ninety thousand four hundred fifty & 00/100 dollars (\$90,450.00); and

WHEREAS, the Ohio Revised Code Section 306.43 (H) (2) allows for the award of a sole source contract based upon a determination by the Board of Trustees, or any officer or employee the Board designates, that there is only one source reasonably available for these items; and

WHEREAS, after reasonable inquiry, it has been determined that S & A Systems, Inc., is the only reasonably available source of these parts; and

WHEREAS, the General Manager /Secretary-Treasurer deems the acceptance of the offer of S & A Systems, Inc., to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of S & A Systems, Inc., received on March 25, 2004 be and the same is hereby accepted.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with S & A Systems, Inc., for the furnishing of electronic hubodometers, as specified and as required, for a period of three (3) years.

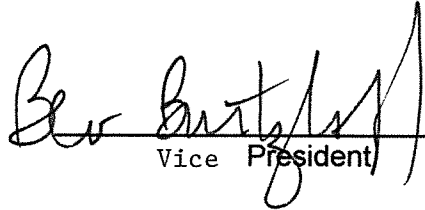
Section 3. That said contract shall be payable from the General Fund-Fleet Management Budget, in an amount not to exceed ninety thousand four hundred fifty & 00/100 dollars (\$90,450.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation of funds for future years, compliance by the Contractor to the Specification and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2003-107; bonding and insurance requirements and all applicable laws relating to the contractual obligation of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that S & A Systems, Inc., will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: April 20, 2004



Vice President

Attest: 

CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: AUTHORIZING SOLE SOURCE CONTRACT NO. 2004-021 WITH S & A SYSTEMS, INC., FOR THE FURNISHING OF ELECTRONIC HUBODOMETERS, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF THREE (3) YEARS IN AN AMOUNT NOT TO EXCEED \$90,450.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET).	Resolution No.: 2004- 50
	Date: April 15, 2004
	Initiator: Fleet Management Department
ACTION REQUEST: X Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a sole source contract for replacement of hubodometers, as necessary.
- 2.0 DESCRIPTION/JUSTIFICATION: The hubodometers are used to provide an electronic trip recorder in conjunction with the Fleetwatch Fluid Management System. S & A Systems, Inc. is the sole manufacturer of the system and its related components. S & A holds a patent on electronic trip recorders currently in use on the Authority's buses and rail cars.
- 3.0 PROCUREMENT BACKGROUND: O.R.C. Section 306.43 Section (H) (2) allows for the award of a contract without competition based upon a determination by the Board of Trustees, or any officer or employee the Board designates, that there is only one source of supply reasonably available. This equipment is proprietary to S & A Systems, Inc., which does not license it to other companies, or utilize distributors or authorized service agents.

GCRTA paid \$251.50 in 2003 for 320 hubdometers, this procurement is a 3 year as required contract for approximately 300 hubdometers at a firm fixed unit cost of \$301.50.

Attempts to negotiate the price downward were not successful. S & A Systems Inc. utilizes a catalog price, which they use to sell to all their customers.

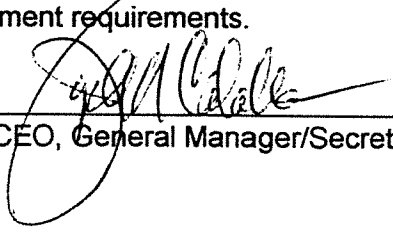
A cost and price analysis was performed by the Procurement Department and it has been determined that the prices offered are fair and reasonable to the Authority.
- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of subcontracting opportunities.
- 5.0 POLICY IMPACT: Does not Apply:
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department Budget, in an amount not to exceed ninety thousand four hundred fifty & 00/100 (\$90,450.00). The negotiated price is within the budgeted estimate.

F-4

Staff Summary & Comments
Hubodometers
Page 2

- 7.0 ALTERNATIVES: Reject the offer. Rejection of the offer would cause delays in the procurement of the hubodometers and affect the Authority's ability to provide data relative to fuel consumption and mileage on the fleet.
- 8.0 RECOMMENDATION: It is recommended that the offer of S & A Systems, Inc., be accepted and the resolution passed authorizing the General Manager to enter into a contract.
- 9.0 ATTACHMENTS None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer