RESOLUTION 2003- 112

AUTHORIZING CONTRACT 2003-040 WITH MOTOR COACH INDUSTRIES FOR THE PURCHASE OF THREE LOW MILEAGE USED 45 FOOT COMMUTER COACHES BUILT FOR PUBLIC TRANSIT, AS SPECIFIED, IN AN AMOUNT NOT TO EXCEED \$987,000.00 (RTA DEVELOPMENT FUND – FLEET MANAGEMENT DEPARTMENT BUDGET).

WHEREAS, the Authority has identified the need to provide additional commuter coach service; and

WHEREAS, the proposal of Motor Coach Industries, located at 552 West Stutsman, Pembina, North Dakota 58271, to provide three low mileage used 45 foot coaches was received on May 30, 2003; and

WHEREAS, Section 306.43 (B) of the Ohio Revised Code provides that when fewer than two responsive proposals are received from responsible proposers, a regional transit authority may negotiate price with the sole responsible proposer; and

WHEREAS, after negotiations, a not to exceed amount of nine hundred eighty-seven thousand and 00/100 dollars (\$987,000.00) was agreed upon; and

WHEREAS, the General Manager deems the offer of Motor Coach Industries as negotiated, to be advantageous to the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Motor Coach Industries as modified by negotiations, to provide three low mileage used 45 foot coaches, as specified, be and the same is hereby accepted as in the best interest of the Authority.

Section 2. That the General Manager of the Authority be and he is hereby authorized to enter into a contract with Motor Coach Industries to procure three low mileage used 45 foot coaches, as specified.

Section 3. That said contract shall be payable from the RTA Development Fund, Fleet Management Department budget, including but not limited to Local Funds at a total amount not to exceed nine hundred eighty-seven thousand and 00/100 dollars (\$987,000.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon; compliance by the contractor to the Specifications and Addenda, if any; and the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2002-120; bonding and insurance requirements, and all applicable laws relating to contractual obligations of the Authority.

Resolution No. 2003- 112 Page 2

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: _____July 15 ____, 2003

Presid**ent**

Attest:

CEO, General Manager/Secretary-Treasurer

Form 100-326 07-03-97



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

Title/Description: AUTHORIZING CONTRACT 2003-040 WITH MOTOR COACH INDUSTRIES FOR THE PURCHASE OF THREE LOW MILEAGE USED 45 FOOT COMMUTER COACHES BUILT FOR PUBLIC TRANSIT, AS SPECIFIED, IN AN AMOUNT NOT TO EXCEED \$987,000.00 (RTA	Resolution No.: 2003- 112
	Date: July 10, 2003
DEVELOPMENT FUND - FLEET MANAGEMENT DEPARTMENT BUDGET)	Initiator: Fleet Management
ACTION REQUEST:	
Approval Review/Comment Information Only Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract with Motor Coach Industries to procure three low mileage used 45 foot coaches, as specified.
- 2.0 DESCRIPTION/JUSTIFICATION: The GCRTA has recognized an increase in ridership at various Park And Ride facilities that utilize the commuter coach type vehicles. The purchase of the three (3) low mileage used 45 foot coaches is more cost effective than buying new coaches and expedites the time required to place the vehicles into service. The procurement of the three (3) low mileage used 45 foot coaches will satisfy the immediate need to service the Park And Ride ridership.
- 3.0 PROCUREMENT BACKGROUND: Request for Proposals were sent to six potential proposers. Advertisements were placed in two local newspapers of general circulation and advertised in a national transit news publication. Motor Coach Industries was the only proposal received on May 30, 2003 for this solicitation.

Section 306.43 (B) of the Ohio Revised Code provides that when less than two responsive proposals are received from responsible proposers, a regional transit authority may negotiate price with the sole responsible proposer.

After evaluation by a panel of Authority employees, the proposal of Motor Coach Industries was determined to be most advantageous to the Authority. The three coaches are demo coaches and have never been titled. Two of the coaches have less than 40,000 miles and the other coach has less than 55,000 miles. Negotiations resulted in a not to exceed price of \$987,000.00.

A cost analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. Although the Office of Business Development does not set DBE goals on Transit Vehicle Manufacturer Contracts (TVM), the U.S. Department of Transportation DBE requirements have been reviewed and met.
- 5.0 POLICY IMPACT: Does not apply.

STAFF SUMMARY AND COMMENTS Used 45 ft. Commuter Coaches Page 2

- 6.0 ECONOMIC IMPACT: That said contract shall be payable from the RTA Development Fund, Fleet Management Department budget, including but not limited to Local Funds at a price not to exceed \$987,000.00.
- 7.0 ALTERNATIVES: <u>Reject all proposals</u>. Rejection of this offer would delay servicing the Park And Ride ridership.
- 8.0 RECOMMENDATION: This project and proposed contract was reviewed by the Board of Trustees Finance Committee on July 1, 2003 and recommended for approval by the full Board of Trustees. It is recommended that the proposal of Motor Coach Industries be accepted and the resolution passed authorizing the General Manager to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer