

RESOLUTION NO. 2003- 077

AUTHORIZING CONTRACT NO. 2003-036 WITH XITECH CORPORATION TO PROVIDE THE NETWORK SYSTEM UPGRADE – PHASE II, IN AN AMOUNT NOT TO EXCEED \$217,611.00 (RTA DEVELOPMENT FUND – INFORMATION SYSTEMS DEPARTMENT BUDGET).

WHEREAS, the Authority has completed Phase I of the Network System Upgrade at the RTA Main Office in 2001 and now has the need to complete Phase II of this system upgrade; and

WHEREAS, the proposal of XiTech Corporation, located at 3517 Embassy Parkway, Suite 175, Akron, Ohio 44333 was received on May 2, 2003, in response to a competitive solicitation for this purpose; and

WHEREAS, after negotiations, XiTech Corporation has offered to perform said work in an amount not to exceed two hundred, seventeen thousand, six hundred, eleven and 00/100 dollars (\$217,611.00); and

WHEREAS, the General Manager deems acceptance of the offer of XiTech Corporation, as negotiated, to be in the best interest of the Authority.

NOW THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of XiTech Corporation, as negotiated, to provide Phase II of the Network System Upgrade, be and the same is hereby accepted as being in the best interest of the Authority.

Section 2. That the General Manager of the Authority be and he is hereby authorized to enter into a contract with XiTech Corporation, to provide Phase II of the Network System Upgrade.

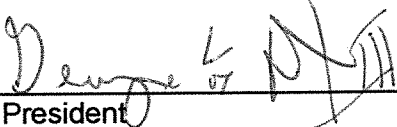
Section 3. That said contract shall be payable from the RTA Development Fund, Information Systems Department Budget, including but not limited to Capital Grant OH-03-0186, in an amount not to exceed \$217,611.00 (\$174,088.80 in Federal Funds, which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to Specifications and Addenda thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2002-120; bonding and insurance requirements and all applicable laws related to contractual obligations of the Authority.

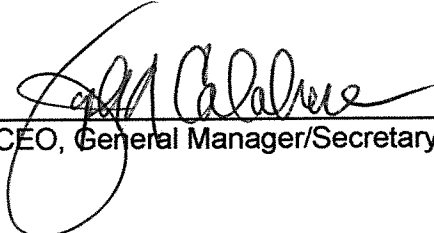
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Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: June 17, 2003



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2003-036 WITH XITECH CORPORATION TO PROVIDE THE NETWORK SYSTEM UPGRADE – PHASE II, IN AN AMOUNT NOT TO EXCEED \$217,611.00 (RTA DEVELOPMENT FUND – INFORMATION SYSTEMS DEPARTMENT BUDGET)	Resolution No.: 2003- 077
	Date: June 12, 2003
	Initiator: Information Systems Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE:** This action will allow the Authority to enter into a contract to conduct phase II of the network upgrade. This upgrade will include the Central Bus Maintenance Facility, Central Rail Complex, Hayden, Harvard and Triskett at Woodhill Bus Garages.

2.0 **DESCRIPTION/JUSTIFICATION:** The networks at CBM, Central Rail and Triskett at Woodhill were installed in 1986. The Networks at Hayden and Harvard were installed at the time of construction. All of these networks currently run a shared 10 mb/s Network. This procurement will upgrade these networks to a "switched" environment allowing a 10-fold increase in speed to the PC's and a 100-fold increase on the backbone. This is necessary to support the Computer Integrated Transit Maintenance Environment (CITME) and other state-of-the-art applications.

3.0 **PROCUREMENT BACKGROUND:** Proposals were received on May 2, 2003 for this solicitation. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of XiTech Corporation was selected to be the most advantageous to the Authority to provide Phase II of the Network Upgrade.

XiTech Corporation is a well-rounded yet highly specialized company that has been contracted by a long list of organizations including, The City of Cleveland, Northeast Ohio Regional Sewer District, State of Ohio Agency, PPG and Mellon Bank. XiTech Corporation was also contracted and successfully completed Phase I of the Network Upgrade (Main Office Building) which occurred in 2001.

A cost/price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

4.0 **DBE/AFFIRMATIVE ACTION BACKGROUND:** All Affirmative Action requirements have been met. A 10% goal has been assigned to this procurement. XiTech has committed to achieve the goal through the utilization of the following DBE firm(s):

DBE(s) Name/Address	DBE Category	Scope of Work	Amount	Percent
US Communications	White Female	Fiber Installation	\$34,312.00	16%
		Total DBE Participation:	\$34,312.00	16%

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- 5.0 POLICY IMPACT: Does not apply
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Information Systems Department Budget, including but not limited to Capital Grant OH-03-0186, Line 12.42.08, in an amount not to exceed \$217,611.00 (\$174,088.80 in Federal Funds, which represents 80% of the total cost). The proposed price is approximately 2.5% above the \$212,140.00 estimated cost for this procurement. This increase is justified by the additional cost of \$4,636.65 to upgrade the Revenue Trailer at the Rail Complex. This was not in the original scope of work, nor was it included in the cost estimate. Given this information, the final total is only \$834.35 over the original cost estimate. The result being an overall increase of less than 1%.
- 7.0 ALTERNATIVES: Rejection of this contract would leave the Authority without the ability to properly support the Networking needs of CITME and other state-of-the-art applications.
- 8.0 RECOMMENDATION: It is recommended that the offer of XiTech Corporation be accepted and the resolution passed authorizing the General Manager to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate
to the availability of funds, legal form
and conformance with the Procurement
requirements.



CEO, General Manager/Secretary-Treasurer