

AUTHORIZING CONTRACT NO. 2002-059 WITH AVAIL TECHNOLOGIES, INC. TO PROVIDE MODIFICATIONS TO THE FARE COLLECTION EQUIPMENT, FIRMWARE AND SOFTWARE AT A TOTAL PRICE NOT TO EXCEED \$ 105,048.00 (RTA DEVELOPMENT FUND-REVENUE DEPARTMENT BUDGET)

WHEREAS, the Authority has identified a need to make modifications to the GFI/Genfare fare collection equipment, firmware and software. These modifications are necessary to accommodate fare changes which are scheduled to be effective October 1, 2002; and

WHEREAS, the proposal of Avail Technologies, Inc., located at 307 Science Park Road, Suite 211, State College, PA 16803 to provide modifications to the fare collection equipment, firmware and software, was received on May 29, 2002, in response to a competitive solicitation; and

WHEREAS, after negotiations, the proposal of Avail Technologies, Inc. was determined to be the most advantageous to the Authority, cost and all other factors considered; and

WHEREAS, the General Manager deems acceptance of the offer of Avail Technologies, Inc., as negotiated, to be in the best interest of the Authority.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Avail Technologies, Inc., as negotiated, to provide modifications to the fare collection equipment, firmware and software, is hereby accepted as the most advantageous to the Authority, cost and all other factors considered.


Section 2. That the General Manager of the Authority be and he is hereby authorized to enter into a contract with Avail Technologies, Inc. for the performance of said services.

Section 3. That said contract shall be payable from the RTA Development Fund, Revenue Department Budget including but not limited to Capital Grant OH-03-0167 Line Item 12.42.08 (\$84,038.40 in Federal Funds, which represents 80% of the total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specification and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2001-064; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: June 18, 2002



President

Attest: 

CEO, General Manager/Secretary-Treasurer



TITLE/DESCRIPTION: AUTHORIZING CONTRACT NO. 2002-059 WITH AVAIL TECHNOLOGIES, INC. TO PROVIDE MODIFICATIONS TO THE FARE COLLECTION EQUIPMENT, FIRMWARE AND SOFTWARE AT A TOTAL PRICE NOT TO EXCEED \$105,048.00 - (RTA DEVELOPMENT FUND - REVENUE DEPARTMENT BUDGET)	Resolution No.: 2002- 104
	Date: June 18, 2002
	Initiator: Revenue Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Authority to enter into a contract to modify the GFI/Genfare fare collection equipment, firmware and software.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority approved changes to the fare structure. In order to effectively make those changes, modifications to the fare collection equipment, firmware and software are necessary.
- 3.0 **PROCUREMENT BACKGROUND:** Two proposals were received in response to the request for proposals. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal of Avail Technologies, Inc. was selected to be the most advantageous to the Authority for providing modifications to the GFI/Genfare fare collection equipment, firmware and software.

The proposal selected is for a two phase approach at a total negotiated not to exceed price of \$105,048.00. The first phase is for a Feasibility Study and Baseline Software Build, contracted at a not to exceed total of \$50,184.00. The second phase is the implementation phase which will entail making the required programming changes, testing the changes, documenting the changes, and performing regression testing to validate those changes. This phase will be contracted at a not to exceed total of \$49,934.00. Travel Expenses will be at per diem rates with a not to exceed total of \$4,930.00. In addition, Avail Technologies, Inc. has agreed to hold their labor rates for a period of 18 months from the time of the contract award for any additional changes after project completion.

Avail Technologies, Inc. has previous experience within the transit industry related to systems integration of CAD/AVL and ITS technologies. Avail Technologies, Inc. has an on-going working relationship with GFI/Genfare, the manufacturers of the Fare Collection Equipment used by the Authority. Avail Technologies, Inc. has contracted with Capital District Transit Authority (CDTA) in Albany, New York, Virginia Railway Express (VRE) in Alexandria, Virginia and County of Lackawanna Transportation System (COLTS) in Scranton, Pennsylvania, among others.

A cost analysis was performed, and the Procurement Department has determined the negotiated rates and total not to exceed price to be fair and reasonable to the Authority.

STAFF SUMMARY AND COMMENTS

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- 4.0 DBE/AFFIRMATIVE ACTION BACKGROUND: All Affirmative Action requirements have been met. The goal for this procurement was 0% due to the lack of subcontracting opportunities.
- 5.0 POLICY IMPACT: Does Not Apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Revenue Department budget including but not limited to Capital Grant OH-03-0167, line item 12.42.08 (\$84,038.40 in Federal Funds, which represents 80% of the total cost.)
- 7.0 ALTERNATIVES: Reject this contract. Rejection of this contract will prevent the Authority from making the necessary modifications to the fare collection equipment, firmware and software which will allow GCRTA to make changes to the fare structure. The end result would be a loss of revenue.
- 8.0 RECOMMENDATION: It is recommended that the offer of Avail Technologies, Inc. be accepted and the resolution passed authorizing the General Manager to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer