AUTHORIZING SOLE SOURCE CONTRACT 2002-013 WITH S & A SYSTEMS, INC. FOR THE UPGRADE OF THE FLEETWATCH CONTROLLER SYSTEM AND REFURBISHMENT OF THE REMOTE ISLAND HEADS USED AT THE DISTRICT GARAGES AT A TOTAL COST OF \$174,020.00 (RTA DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET.)

WHEREAS, the Authority's Fleetwatch Trip Recorder System requires an upgrade to its controller system and refurbishment of the remote island heads; and

WHEREAS, the offer of S & A Systems, Inc. located at 992 Sids Road, Rockwell, TX 75087 for the upgrading of the Fleetwatch Trip Recorder System at the district garages was received on January 18, 2002 at a total cost of \$174,020.00; and

WHEREAS, the Ohio Revised Code Section 306.43H(3) provides that competitive bidding is not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, after reasonable inquiry, it has been determined that only one source of supply for these parts is reasonably available; and

WHEREAS, the General Manager deems the offer of S & A Systems, Inc., after negotiations, to be in the best interest of the Authority, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the General Manager of the Authority be and he is hereby authorized to enter into a contract with S & A System, Inc. for the upgrading of the Fleetwatch Trip Recording System for the Authority's district garages.

Section 2. That said contract shall be payable at a total cost of one hundred seventy four thousand twenty and 00/100 dollars (\$174,020.00), RTA Development Fund, including but not limited to, Capital Grant OH 90-X179 (\$139,216.00 in Federal Funds, which represents 80% of the total cost).

Section 3. That said contract shall be binding upon and obligation of the Authority contingent upon compliance by the contractor to the Specification and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2001-164; bonding and insurance requirements and all applicable laws relating to the contractual obligations of the Authority.

Section 4.	I nat this resolution sr	nall become effective immediately upon its
adoption.		h ()
Adopted: March	19, 2002	
\sim 10	0 0 0	President

CFO General Manager – Secretary/Treasure



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS



TITLE/DESCRIPTION: AUTHORIZING SOLE SOURCE CONTRACT 2002-013 WITH S & A	Resolution No.: 2002 - 45	
SYSTEMS, INC. FOR THE UPGRADE OF THE FLEETWATCH CONTROLLER SYSTEM AND REFURBISHMENT OF THE REMOTE ISLAND HEADS USED AT THE DISTRICT GARAGES AT A TOTAL	Date: March 5, 2002	
COST OF \$174,020.00 (RTA DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET.)	Initiator: Bus Equipment Department.	
ACTION REQUEST: Approval Review/Comment Information Only Other		

- 1.0 PURPOSE/SCOPE: This resolution will allow the Authority to enter into a sole source contract with S & A Systems, Inc. for the upgrade of the Fleetwatch equipment at the Authority's seven fueling sites to a Windows based 2.0 version.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority utilizes the Fleetwatch Trip Recorder System on the Authority's buses and is a requirement and mandated by FTA for the reporting of the Revenue vehicle mileage.
- 3.0 PROCUREMENT BACKGROUND: TheFleetwatch Trip Recorder equipment is proprietary to S & A System, and does not license them to other companies. The Ohio Revised Code Section 306.43H(3) provides that competitive bidding is not required when the expenditure is for a renewal or re-negotiation of a lease or license for telecommunications or electronic data processing equipment, services or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns.

Negotiations with S & A Systems, Inc. resulted in a reduction of its initial pricing by \$1,350.00 or 1% of the price of the system. A price analysis was performed and the Procurement Department has determined the offer to be fair and reasonable to the Authority.

4.0 DBE / AFFIRMATIVE ACTION BACKGROUND: All Affirmative requirements have been met. The 3% goal was established for this procurement. S & A Systems, Inc. has committed to achieve a 3.1% goal through the utilization of the following DBE firm(s):

DBE(s) Name/Address	DBE Category	Scope of Work	AMOUNT	PERCENT
Erie Shores Computer	African American	Hardware	\$5,334.00	3.1%

- 5.0 POLICY IMPACT: Does not apply
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Fleet Management Department Budget, including but not limited to Capital Grant OH-90-X179, Line 11.42.08, at a total cost of \$174,020.00 (\$139,216.00 in Federal Funds, which represents 80% of the total cost). This procurement will be 27% below the budgeted amount of \$240,000.00 for this project.



- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this offer will result in an inability to comply with the FTA requirements of recording revenue vehicle mileage.
- 8.0 RECOMMENDATION: It is recommended that the offer of S & A Systems, Inc., as negotiated, be accepted and the resolution be passed authorizing the General Manager to enter into a contract.
- 9.0 ATTACHMENTS: No Attachments

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General/Manager/Secretary-Treasurer