RESOLUTION NO. 2002-17

AUTHORIZING CONTRACT NO. 2001-147 WITH BRILLIANT ELECTRIC SIGN CO., LTD. FOR THE PURCHASE OF BUS STOP TARGET SIGNS, AS SPECIFIED IN AN AMOUNT OF \$40,305.00 (RTA CAPITAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET).

WHEREAS, the bid of Brilliant Electric Sign Co., Ltd. located at 4811 Van Epps Road, Cleveland, Ohio 44131 for the purchase of bus stop target signs, as specified was received on January 9, 2002 for the unit prices set forth in said bid, in an amount of \$44,378.00; and

WHEREAS, said bid was the only responsive bid received in response to the solicitation; and

WHEREAS, Section 306.43(B) of the Ohio Revised Code provides that when fewer than two responsive and responsible bids are received, the Authority may negotiate price with the sole responsive and responsible bidder; and

WHEREAS, after negotiations, a total price of \$40,305.00 was agreed upon; and

WHEREAS, the General Manager deems the bid of Brilliant Electric Sign Co., Ltd. to be a responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Brilliant Electric Sign Co., Ltd. for the purchase of bus stop target signs, as specified be and the same is hereby accepted as a responsive bid from a responsible bidder.

Section 2. That General Manager of the Authority be and he is hereby authorized to enter into a contract with Brilliant Electric Sign Co., Ltd. for the purchase of bus stop target signs, as specified.

Section 3. That said contract shall be payable out of the RTA Capital Fund, Service Management Department Budget in the amount of forty thousand three hundred five & 00/100 dollars (\$40,305.00).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specification and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2001-064 bonding and insurance requirements and all applicable laws relating to the contractual obligations of the Authority.

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Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: February 19 , 2002

President

Attest: CEO, General Manager/Secretary-Treasurer

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Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS



AUTHORIZING CONTRACT NO. 2001-147 WITH BRILLIANT	Resolution No.: 2002-17	
ELECTRIC SIGN CO., LTD. FOR THE PURCHASE OF BUS STOP TARGET SIGNS, AS SPECIFIED IN AN AMOUNT OF \$40,305.00 (RTA	Date:	
CAPITAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET).	January 30, 2002	
ON TIME FORD, CERTICE WING ACTIVITIES BODGETY.	Initiator:	
	Service Management	
	Dept.	
A¢TION REQUEST:		
Approval Review/Comment Information Only Other	1961-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the purchase of bus stop target signs, as specified.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has over 5000 bus stop target signs in need of replacement because they are faded, illegible and/or of an outdated design. These signs are our primary interface with the public on the street, conveying information to meet our customers needs.
- 3.0 PROCUREMENT BACKGROUND: Six bid packages were mailed to potential vendors for the solicitation. One responsive and responsible bid was received on January 9, 2002. A second firm submitted a bid, but was determined to be non-responsive for failure to submit a bid bond and to commit to DBE participation. In response to inquiries to the other vendors, one firm stated that it could not comply with the bonding requirements, the other three bidders indicated that they were unable to be competitive or comply with the required paperwork. The bid of Brilliant Electric Sign Co., Ltd. at the price of \$40,305.00 has been determined by the Procurement Department to be a responsive bid from a responsible bidder. Ohio Revised Code Section 306.43(B) provides that in case of a single bid being received, the transit authority may negotiate the price. The Procurement Department negotiated the price of the single bid from the original price of \$44,378.00 to the agreed upon price of \$40,305.00, this resulted in a \$4,073.00 decrease in the bid price.

A price/cost analysis has been performed and the Procurement Department has determined that the bid of Brilliant Electric Sign Co., Ltd. is fair and reasonable.

- 4.0 DBE/AFFIRMATIVE ACTION BACKGROUND: All Affirmative Action requirements have been met. A 5% DBE goal was set for this procurement. The bidder did not achieve the goal; however, after analysis of its good faith efforts, the Office of Business Development deemed it compliant.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Capital Fund, Service Management Department Budget in the amount of \$40,305.00. The budget estimate for this project is \$50,000.00 and the bid price is \$9,695.00 (19%) below the budget estimate.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of the bid would delay the procurement of the bus stop target signs and risk the Authority not having the signs available to meet customer information needs at the Authority's bus stops.

- 8.0 RECOMMENDATION: It is recommended that the bid of Brilliant Electric Sign Co., Ltd. be accepted and the resolution passed authorizing the General Manager to enter into a contract.
- 9.0 ATTACHMENTS: No attachments.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEØ, Øeneral Manager/Secretary-Treasurer