

RESOLUTION NO. 2025-24

AUTHORIZING CONTRACT NO. 2024-220 WITH GIRO, INC. TO PROVIDE HASTUS SOFTWARE MAINTENANCE AND SUPPORT SERVICES FOR A THREE-YEAR PERIOD IN A TOTAL AMOUNT NOT TO EXCEED \$1,089,936.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes GIRO, Inc. ("GIRO") licensed proprietary products ("HASTUS") for its bid dispatch, operator self-service, and scheduling software applications; and

WHEREAS, the HASTUS software is proprietary to GIRO, the original provider and installer of this software; and

WHEREAS, the Authority has a recurring requirement to procure maintenance and support for its HASTUS software system; and

WHEREAS, GIRO has offered to provide continuing maintenance and support services for the Authority's HASTUS bid dispatch, operator self-service, and scheduling software applications; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the offer from GIRO, located at 75 Port-Royal Street East, Suite 500, Montreal, QC H3L 3T1, Canada, to provide HASTUS software maintenance and support services for a three-year period in amounts not to exceed \$345,737.00 for year one, \$363,024.00 for year two, and \$381,175.00 for year three, for a total contract amount not to exceed \$1,089,936.00 was received on December 3, 2024; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from GIRO, to provide maintenance and support services for the Authority's HASTUS software applications for a three-period, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from GIRO to provide maintenance and support services for the Authority's HASTUS software applications for a three-year period be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with GIRO to provide maintenance and support services for the Authority's HASTUS software applications for a three-year period.

Section 3. That said contract will be funded through the General Fund, Information Technology Department budget, in a total contract amount not to exceed \$1,089,936.00 for a three-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

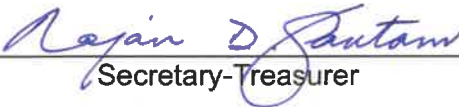
Section 5. That the Authority's Board of Trustees expects that GIRO will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 25, 2025



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: HASTUS SOFTWARE MAINTENANCE AND SUPPORT VENDOR: GIRO, INC. AMOUNT: NOT TO EXCEED \$1,089,936.00 FOR A THREE-YEAR PERIOD	Resolution No.: 2025-24
	Date: February 20, 2025
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract with GIRO, Inc. ("GIRO") to provide continuing maintenance and support services for the Authority's dispatch, operator self-service, and scheduling software ("HASTUS") for a period of three years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has an ongoing and recurring need for maintenance and support of its HASTUS software. The Authority relies on its HASTUS software to manage operator work performance, scheduling, daily work and payroll. The software was implemented in 2012. Due to the critical nature of this system, it must be able to function without significant downtime or delays. The maintenance and support agreement assures timely expert support to resolve any delay-threatening problems.
- 3.0 **PROCUREMENT BACKGROUND:** R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof, as supplied by the original source or its successors or assigns. GIRO is the original provider of the Authority's HASTUS software and developed the software on a proprietary basis, thereby making GIRO the only source for modifications, development and maintenance services for the software. The Authority has an ongoing need for a maintenance and support agreement in place for its HASTUS software.

The Procurement Department requested a proposal from GIRO on November 21, 2024. A proposal was received on December 3, 2024. GIRO offered to provide dispatch, operator self-service, and scheduling software maintenance and support services for the Authority's HASTUS software for a three-year period in amounts not to exceed \$345,737.00 for year one, \$363,024.00 for year two, and \$381,175.00 for year three, for a total contract amount not to exceed \$1,089,936.00. The Information Technology, Intelligent Transportation Systems and Procurement Departments reviewed the proposal for adherence to the technical requirements. The proposal submitted by GIRO is approximately 1% below the independent cost estimate of \$1,096,000.00, which was based on historical pricing.

A cost analysis has been performed, and the Procurement Department has determined that the negotiated price is fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract shall be payable through the General Fund, Information Technology Department budget, in an amount not to exceed \$1,089,936.00 for a three-year period.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would leave the Authority's HASTUS software application susceptible to potential downtime which could impact the Authority's ability to manage operator work performance, scheduling, daily work and payroll.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the February 4, 2025 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer from GIRO be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer