

RESOLUTION NO. 2016-13

AUTHORIZING SOLE SOURCE CONTRACT NO. 2016-010 WITH GIRO, INC., FOR MAINTENANCE AND SUPPORT OF THE HASTUS SCHEDULING SYSTEM FOR A PERIOD OF THREE YEARS FOR A TOTAL AMOUNT NOT TO EXCEED \$361,688.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority has a recurring requirement to obtain maintenance and support for its HASTUS scheduling system; and

WHEREAS, the offer of Giro, Inc., located at 75 Port-Royal Est, Bureau 500, Montreal (Quebec), Canada H3L 3T1, to provide continuing maintenance and support for the Authority's HASTUS scheduling system for a period of three years, was received on January 20, 2016; and

WHEREAS, after negotiations, a total price not to exceed \$361,688.00 for a period of three years was agreed upon; and

WHEREAS, Section 306.43H(3) of the Ohio Revised Code provides that competitive bidding is not required when the expenditure is for renewal or renegotiation of a lease or license for telecommunications or data processing equipment service or systems, or for upgrade of such equipment services or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager/Secretary-Treasurer deems acceptance of the offer of Giro, Inc., as negotiated, to be in the best interest of the Authority, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Giro, Inc., as negotiated, for the maintenance of the Authority's HASTUS scheduling system for a period of three years be and the same is hereby accepted as in the best interest of the Authority.

Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Giro, Inc. to provide maintenance of the Authority's HASTUS scheduling system for a period of three years.

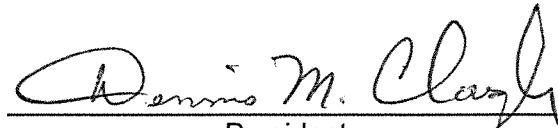
Section 3. That said contract shall be payable out of the General Fund, Information Technology Department budget, in a total amount not to exceed \$361,688.00 for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon appropriation for the current and future contract years and upon compliance by the contractor to the Specifications and Addenda, if any, the Affirmative Action Plan adopted by the Board of Trustees in Resolution 2015-036, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Giro, Inc. will attempt to exceed the zero percent (0%) DBE goal assigned to this procurement.

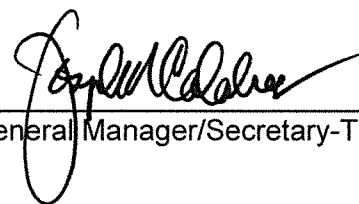
Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 16, 2016



President

Attest:



CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority
STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION: CONTRACT: HASTUS SCHEDULING SYSTEM MAINTENANCE AND SUPPORT VENDOR: GIRO, INC. AMOUNT: NOT TO EXCEED \$361,688.00 FOR A THREE YEAR PERIOD	Resolution No.: 2016-13
	Date: February 11, 2016
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to renew a sole source contract for providing software maintenance and support of the HASTUS scheduling system for a period of three years.
- 2.0 DESCRIPTION/JUSTIFICATION: The HASTUS system provides scheduling and run-cutting for the Authority's bus and rail operations. Because of the critical nature of this system, it must be able to function without significant downtime or delays. This maintenance agreement will assure timely expert support to resolve any delay-threatening problems.
- 3.0 PROCUREMENT BACKGROUND: Under Ohio Revised Code Section 306.43(H)(3), the renewal of maintenance for an electronic data processing system is exempt from a competitive procurement process, due to the proprietary nature of such systems. Giro, Inc. developed the HASTUS software, and is the sole source of technical maintenance, support, and upgrade services. Giro, Inc. has offered to provide HASTUS software maintenance and support in amounts not to exceed \$117,598.00 for 2016, \$120,538.00 for 2017, and \$123,552.00 for 2018, resulting in a total contract amount not to exceed \$361,688.00 for the three year period. Maintenance fees are calculated based on the number of vehicles operating at peak hours (500 vehicles) and the type of HASTUS optional modules the Authority uses.
- A cost analysis has been performed and the Procurement Department has determined that the rates and price are fair and reasonable to the Authority.
- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE participation goal was established for the procurement due to the system being a sole source and proprietary procurement.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Information Technology Department budget at a total price not to exceed \$361,688.00 for a period of three years. The negotiated price is below the independent cost estimate and reflects a 2.5% increase per year.
- 7.0 ALTERNATIVES: Reject this award. Rejection of this offer would prevent the Authority from receiving maintenance and support for its HASTUS scheduling system, and would expose the Authority to potential problems with scheduling should the system experience technical issues.

Staff Summary & Comments
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- 8.0 RECOMMENDATION: It is recommended that the offer of Giro, Inc., as negotiated be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



CEO, General Manager/Secretary-Treasurer